## Ace Mart Restaurant Supply Co.

Region One ESC
Child Nutrition Program ~ South Texas Cooperative DISCOUNTED WAREHOUSE PROPOSAL 12-04-19

TABULATIONS
Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| CATEGORIES | \% DISCOUNT |
| :--- | :---: |
| Cleaning Supplies | $7 \%$ |
| Deodorizers | $7 \%$ |
| Hair Goods: Bonnets and Nets | $7 \%$ |
| Paper Goods | $7 \%$ |
| Plastic Ware \& Products | $7 \%$ |
| Small Wares (excludes equipment) | $7 \%$ |
| Minimum Delivery Requirements and Delivery Terms: |  |
| None |  |
| Shipping Via: |  |
| Common Carrier |  |
| Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees: |  |
| None |  |
| Average lead time once order has been placed: |  |
| 21 days |  |
| Return Policy: |  |
| 30 days Unused |  |
| Additional Information: |  |
| All prices off floor price |  |
| -Discount for small wares only - no equipment discount |  |
| -Vendor Reference Number: 12-04-19 |  |
| * IF \% MARK UP IS USED, MUST BE BASED ON STANDARD COST |  |

## Coca-Cola Refreshments USA

## Region One ESC

## Child Nutrition Program ~ South Texas Cooperative DISCOUNTED WAREHOUSE PROPOSAL 12-04-19 TABULATIONS

Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| CATEGORIES | Case Cost | Pack | Unit Price |
| :---: | :---: | :---: | :---: |
| Beverages, Sparkling Soft Drinks (12oz all flavors) | \$7.44 | 24 | \$0.3100 |
| Beverages, Non-Carbonated (12oz Minute Maid Lemonade/Nestea) | \$7.44 | 24 | \$0.3100 |
| Beverages Non-Carbonated (12oz PET Powerade) | \$12.00 | 24 | \$0.5000 |
| Beverages Non-Carbonated (10oz PET Minute Maid 100\% Juices) | \$11.28 | 24 | \$0.4700 |
| Beverages Non-Carbonated (12oz PET Campbell's 100\% Juices, Tomato, V8, V8 Fusion) | \$12.96 | 12 | \$1.0800 |
| Beverages Non-Carbonated (12oz PET Glaceau Vitamin Water all Flavors) | \$16.08 | 24 | \$0.6700 |
| Beverages, Non-Carbonated (12oz PET FUSE Juices all Flavors) | \$12.00 | 12 | \$1.0000 |
| Beverages, Bottled Water (12oz PET Dasani) | \$6.00 | 24 | \$0.2500 |
| Beverages, Bottled Water (16.9oz (.5L) PET Dasani) | \$5.76 | 24 | \$0.2400 |
| Beverages, Bottled Water (20oz PET Dasani) | \$9.60 | 24 | \$0.4000 |
| Minimum Delivery Requirements and Delivery Terms: |  |  |  |
| 10 case minimum for delivery, orders less than 10 will incure a $\$ 15.00$ fee. FOB Destination |  |  |  |
| Shipping Via: |  |  |  |
| Company truck, local route delivery |  |  |  |
| Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees: |  |  |  |
| None |  |  |  |
| Average lead time once order has been placed: |  |  |  |
| 48 hours |  |  |  |
| Return Policy: |  |  |  |
| Only product with 30+ days left on shelf life may be returned |  |  |  |
| Additional Information: |  |  |  |
| Payment Terms: Net 30 |  |  |  |
| * IF \% MARK UP IS USED, MUST BE BASED ON STANDARD COST |  |  |  |

## Devin Distributing and Packaging

Region One ESC
Child Nutrition Program ~ South Texas Cooperative DISCOUNTED WAREHOUSE PROPOSAL 12-04-19 TABULATIONS
Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| CATEGORIES | \% Mark-Up <br> Over Cost |
| :--- | :---: |
| Aluminum Products | $10 \%$ |
| Cleaning Supplies | $10 \%$ |
| Deodorizers | $10 \%$ |
| Hair Goods: Bonnets and Nets | $10 \%$ |
| Paper Goods | $10 \%$ |
| Plastic Ware \& Products | $10 \%$ |
| Toothpicks | 10\% |
| ADITIONAL CATEGORIESITEMS | Over Cost |$|$| 10\% |
| :--- |
| Foam Products |
| Minimum Delivery Requirements and Delivery Terms: |
| None |
| Shipping Via: |
| Company truck |
| Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees: |
| None |
| Average lead time once order has been placed: |
| 3 days |
| Return Policy: |
| Additional Information: |

## Distribuciones Azteca Internacional

## Region One ESC

Child Nutrition Program ~ South Texas Cooperative
DISCOUNTED WAREHOUSE PROPOSAL 12-04-19
TABULATIONS
Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| ADDITIONAL CATEGORIES/ITEMS | COST |
| :--- | :---: |
| Instant dehydrated beans, 44 lb. sack | $\$ 85.00$ |
| Minimum Delivery Requirements and Delivery Terms: |  |
| 1-44 lb. sack |  |
| Shipping Via: |  |
| Company truck |  |
| Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees: |  |
| Included in price above |  |
| Average lead time once order has been placed: |  |
| 1 day |  |
| Return Policy: |  |
| Within 3 days of delivery |  |
| Additional Information: |  |
| None |  |
| * IF \% MARK UP IS USED, MUST BE BASED ON STANDARD COST |  |

## Eagle Brush \& Chemical

Region One ESC
Child Nutrition Program ~ South Texas Cooperative
DISCOUNTED WAREHOUSE PROPOSAL 12-04-19
TABULATIONS
Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| CATEGORIES | \% DISCOUNT OFF <br> LIST PRICE |
| :--- | :---: |
| Cleaning Supplies | $50 \%$ |
| Dairy Products, Shelf Stable | $50 \%$ |
| Minimum Delivery Requirements and Delivery Terms: |  |
| Minimum \$500 for freight paid |  |
| Shipping Via: |  |
| Common carrier |  |
| Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees: |  |
|  |  |
| Average lead time once order has been placed: |  |
| 2-7 days |  |
| Return Policy: |  |
| Unopened/unused product within 1 year with prior approval |  |
| Additional Information: |  |
| Return shipping charges may be applicable. |  |
| Minimum discount from retail. |  |
| *IF \% MARK UP IS USED, MUST BE BASED ON STANDARD COST |  |

## Ekono-O-Pac

Region One ESC

## Child Nutrition Program ~ South Texas Cooperative

DISCOUNTED WAREHOUSE PROPOSAL 12-04-19
TABULATIONS
Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| CATEGORIES | \%Mark Up Over Cost or \% Discount |
| :---: | :---: |
| Aluminum Products | Cost +10\% |
| Paper Goods | Cost +10\% |
| Fresh vegetable prep equipment | List -5\% |
| Sunkist products | List -5\% |
| Enco products | List -5\% |
| Film, ovenware, polyester | Cost +10\% |
| Film, ovenware, polypropylene | Cost +10\% |
| Cold bags, printed, various sizes \& logo, individual school logo | List -5\% |
| Bags, colds, ovenable, various sizes | List -5\% |
| Minimum Delivery Requirements and Delivery Terms: |  |
| Minimum order \$300 for free shipping |  |
| Shipping Via: |  |
| Common Carrier |  |
| Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees: |  |
| Preorder |  |
| Average lead time once order has been placed: |  |
| 2-6 weeks |  |
| Return Policy: |  |
| Defective product return or repair |  |
| Additional Information: |  |
| Additional Items Catalog |  |
| * IF \% MARK UP IS USED, MUST BE BASED ON S | RD COST |

## Labatt Food Service

Region One ESC

## Child Nutrition Program ~ South Texas Cooperative DISCOUNTED WAREHOUSE PROPOSAL 12-04-19 TABULATIONS

Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| Tier Cost Range | Delivery Fee |
| :---: | :---: |
| $\$ 0.01-\$ 5.00$ | $\$ 0.63$ |
| $\$ 5.01-\$ 10.00$ | $\$ 1.88$ |
| $\$ 10.01-\$ 12.00$ | $\$ 2.75$ |
| $\$ 12.01-\$ 14.00$ | $\$ 3.25$ |
| $\$ 14.01-\$ 16.00$ | $\$ 3.75$ |
| $\$ 16.01-\$ 18.00$ | $\$ 4.25$ |
| $\$ 18.01-\$ 20.00$ | $\$ 4.75$ |
| $\$ 20.01-\$ 22.00$ | $\$ 5.25$ |
| $\$ 22.01-\$ 24.00$ | $\$ 5.75$ |
| $\$ 24.01-\$ 26.00$ | $\$ 6.25$ |
| $\$ 26.01-\$ 28.00$ | $\$ 6.75$ |
| $\$ 28.01-\$ 30.00$ | $\$ 7.25$ |
| $\$ 30.01-\$ 35.00$ | $\$ 8.25$ |
| $\$ 35.01$ and up | $\$ 8.25$ |

Minimum Delivery Requirements and Delivery Terms:
$\$ 250$ minimum delivery
Shipping Via:
Company truck
Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees:

| Range of Weekly Prices | Amount of Fuel Surcharge <br> per case |
| :---: | :---: |
| $\$ 0.01-\$ 4.49$ | $\$ 0.00$ |
| $\$ 4.50-\$ 4.64$ | $\$ 0.07$ |
| $\$ 4.65-\$ 4.79$ | $\$ 0.08$ |
| $\$ 4.80-\$ 4.94$ | $\$ 0.09$ |
| $\$ 4.95-\$ 5.09$ | $\$ 0.10$ |
| $\$ 5.10-\$ 5.24$ | $\$ 0.11$ |
| $\$ 5.25-\$ 5.39$ | $\$ 0.12$ |
| Trend Continued | Trend Continued |

Average lead time once order has been placed:
3 weeks

## Return Policy:

-Produce-Must be returned on delivery; inspect all produce before accepting delivery Perishable-Must be returned on delivery
Frozen-Will not be accepted for return after 15 days
Dry Grocery-Will not be accepted for return after 30 days
Additional Information:
Payment terms
Net/30
.25\% rebate/7 day ACH

* IF \% MARK UP IS USED, MUST BE BASED ON STANDARD COST

Mexilink
Region One ESC
Child Nutrition Program ~ South Texas Cooperative
DISCOUNTED WAREHOUSE PROPOSAL 12-04-19
TABULATIONS
Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| CATEGORIES | Case Cost | Case <br> Qty | Unit <br> Price |
| :--- | :---: | :---: | :---: |
| Seasonings, Tajin single serve sachets, 1.5 grams each | $\$ 35.00$ | 1000 | $\$ 0.0350$ |
| Seasonings, Tajin Clasico, 14 ounce bottle | $\$ 33.35$ | 12 | $\$ 2.7792$ |
| Seasonings, Tajin Clasico low sodium, 5 ounce bottle | $\$ 35.60$ | 24 | $\$ 1.4833$ |
| Minimum Delivery Requirements and Delivery Terms: |  |  |  |
| Minimum order 10 cases; items can be combined |  |  |  |
| Shipping Via: |  |  |  |
| Best way |  |  |  |
| Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees: |  |  |  |
| Orders are shipped FOB Origin (Laredo) |  |  |  |
| Average lead time once order has been placed: |  |  |  |
| 10 days |  |  |  |
| Return Policy: |  |  |  |
| Prior authorization is required |  |  |  |
| Additional Information: |  |  |  |
| Freight costs will vary upon quantity and destination |  |  |  |

## Mission Restaurant Supply

Region One ESC

## Child Nutrition Program ~ South Texas Cooperative DISCOUNTED WAREHOUSE PROPOSAL 12-04-19 TABULATIONS

Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| ADDITIONAL CATEGORIES/ITEMS | \% DISCOUNT OFF <br> LIST PRICE |
| :--- | :---: |
| Soft Goods | $42-55 \%$ |
| Small Equipment and Supplies | $25-60 \%$ |
| Shelving and Cabinets | $40-60 \%$ |
| Food Preparation Equipment | $20-53 \%$ |
| Cooking Equipment | 15-55\% |
| Refrigeration Equipment | $40-62 \%$ |
| Warewashing Equipment | $20-50 \%$ |
| Beverage Equipment | $45-62 \%$ |
| Counters, Tables and Sinks | $40-59 \%$ |
| Concessions Equipment | $42-50 \%$ |
| Food Service Safety Products | $20-55 \%$ |
| Food Storage and Transport Equipment | $40-59 \%$ |
| All Other Food Service Equipment | $40-55 \%$ |
| Disposable Goods | Request Quote |
| Minimum Delivery Requirements and Delivery Terms: |  |
| Will be included on quotes |  |
| Shipping Via: |  |
| Best way |  |
| Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees: |  |
| FOB Destination |  |
| and add where applicable |  |
| Average lead time once order has been placed: |  |
| 2-6 weeks after approved drawings |  |
| Return Policy: |  |
| Varies per manufacturer |  |
| *No returns on special orders |  |
| Additional Information: |  |
| Discounts off list/catalog prices per manufacturer |  |
| Freight added to orders from: Globe, Varimixer, Univex, Root Coupe, Kelmax, Winston, |  |
| Royalton, FEW, Carter Hoffman, Hot Food Boxes, Nu Vu, Globe, Univex, Dough Pro, |  |
| Doyon, Electrolux, Mannhardt, Dutchess, Dough Xpress, Alto Sham, Toastmaster, Bakers |  |
| Pride, Frymaster/Dean, Imperial, Electrolux, Star, Lincoln/Impinger, Rational, Baxter, |  |
| Ember Glo, Moffat, Southern Pride, Wittco, Randell, Federal, Utility Refrigeration, Kairak, |  |
| Insinger, Bunn, Glastender, Moduserve, Randell, Aeroworks, Univeral S/S, BSI, Hatco, |  |
| Berner, Few, Bevles, Kelmax |  |
| Request quote from: Kolpak, American Panel, Termokool, RDT, Bally, International Cold |  |
| Storage, Thermalrite, Counter Craft, E-Controls, Avtec, Gaylord, and All Brands for |  |

## Child Nutrition Program ~ South Texas Cooperative DISCOUNTED WAREHOUSE PROPOSAL 12-04-19 TABULATIONS

Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| CATEGORIES | FLAT FIXED COST | Case Qty | Unit Price |
| :---: | :---: | :---: | :---: |
| Breakfast bar, whole grain, Berry Apple Crisp, 2.2 oz IW | \$35.80 | 120 | \$0.2983 |
| Breakfast bar, Whole Grain Cinnamon Honey Crisp, 2.2 oz IW | \$35.80 | 120 | \$0.2983 |
| Breakfast bar, Whole Grain Cocoa Chip Oatmeal, 2.2 oz IW | \$35.80 | 120 | \$0.2983 |
| Muffin, Apple Cinnamon, Whole Grain, IW 3.6 oz | \$23.6064 | 48 | \$0.4918 |
| Muffin, Banana, Whole Grain, IW 3.6 oz | \$23.6064 | 48 | \$0.4918 |
| Muffin, Blueberry, Whole Grain, IW 3.6 oz | \$23.6064 | 48 | \$0.4918 |
| Muffin, Chocolate Chip, Whole Grain, IW 3.6 oz | \$23.6064 | 48 | \$0.4918 |
| Muffin, Corn, Whole Grain, IW 3.6 oz | \$23.6064 | 48 | \$0.4918 |
| Muffin, Apple Cinnamon, Whole Grain, IW 1.8 oz | \$24.8544 | 96 | \$0.2589 |
| Muffin, Banana, Whole Grain, IW 1.8 oz | \$24.8544 | 96 | \$0.2589 |
| Muffin, Blueberry, Whole Grain, IW 1.8 oz | \$24.8544 | 96 | \$0.2589 |
| Muffin, Chocolate Chip, Whole Grain, IW 1.8 oz | \$24.8544 | 96 | \$0.2589 |
| Muffin, Corn, Whole Grain, IW 1.8 oz | \$24.8544 | 96 | \$0.2589 |
| Fruit Cups, Shelf-Stable, Applesauce, All Natural Cinamon, 4 oz | \$22.6464 | 96 | \$0.2359 |
| Fruit Cups, Shelf-Stable, Applesauce, All Natural Strawberry, 4 oz | \$22.6464 | 96 | \$0.2359 |
| Fruit Cups, Shelf-Stable, Applesauce, Unsweetned, 4 oz | \$22.6464 | 96 | \$0.2359 |
| Fruit Cups, Shelf-Stable, Applesauce, Mixed Fruit w/Pears, Raspberries, \& Apples, 4 oz | \$22.6464 | 96 | \$0.2359 |
| Fruit Cups, Shelf-Stable, Applesauce, Blue-Raspberry, 4 oz | \$25.5264 | 96 | \$0.2659 |
| Fruit Cups, Shelf-Stable, Pearsauce, 4 oz | \$25.5264 | 96 | \$0.2659 |
| Fruit Cups, Shelf-Stable, Diced Peaches, 4 oz | \$33.1200 | 72 | \$0.4600 |
| Fruit Cups, Shelf-Stable, Diced Mixed Fruit, 4 oz | \$33.1200 | 72 | \$0.4600 |
| Minimum Delivery Requirements and Delivery Terms: |  |  |  |
| See Additional Information below |  |  |  |
| Shipping Via: |  |  |  |
| Common Carrier |  |  |  |
| Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees: |  |  |  |
| FOB Origin |  |  |  |
| Average lead time once order has been placed: |  |  |  |
| 21 days |  |  |  |
| Return Policy: |  |  |  |
| Determined on a case by case basis |  |  |  |
| Additional Information: |  |  |  |
| -Minimum Discounted Breakfast Bar Order: 2 Pallets (196 Cases Mix \& Match) -Minimum Discounted 3.6 oz Muffin Order: 4 Pallets (288 Cases Mix \& Match) -Minimum Discounted 1.8 oz Muffin Order: 4 Pallets (160 Cases Mix \& Match) -Minimum Discounted Fruit Cups (Applesauce) Order: 3 Pallets (192 Cases Mix \& Match) |  |  |  |
| * IF \% MARK UP IS USED, MUST BE BASED ON STANDA | OST |  |  |

## Preferred Packaging Sales \& Service

## Region One ESC

Child Nutrition Program ~ South Texas Cooperative DISCOUNTED WAREHOUSE PROPOSAL 12-04-19 TABULATIONS

Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| CATEGORIES | Case Qty | Unit Price 1-4 Units | Unit Price 5-10 Units | Unit Price 11 Units or More |
| :---: | :---: | :---: | :---: | :---: |
| Manual Heat Seal Packaging Machine, 48"L x 19"W x 19.5"H, 1 Set of Seal Pockets | 1 | \$5,850.00 | \$5,600.00 | \$5,300.00 |
| Seal Pockets, Additonal Sets, 3 seal pockets/set | 1 | \$495.00 | \$495.00 | \$495.00 |
| Automatic Heat Seal Packaging Machine | 1 | Special Quote |  |  |
| CATEGORIES | Case Qty | Case Price | 1 Pallet Price | 2 Pallet Price |
| Offer verses serve tray, $3-1 / 2^{\prime \prime} \times 3-1 / 2^{\prime \prime} \times 1^{\prime \prime}$, clear, film sealable flanges, 30 cases/pallet | 1000 | \$36.92 | \$30.07 | \$27.82 |
| Offer verses serve tray, $3-1 / 2^{\prime \prime} \times 3-1 / 2^{\prime \prime} \times 1-3 / 4$ ", clear, film sealable flanges, 30 cases/pallet | 1000 | \$46.65 | \$36.83 | \$35.08 |
| Offer verses serve tray, High Heat, $3-1 / 2^{\prime \prime} \times 3-1 / 2^{\prime \prime} \times 1-1 / 4^{\prime \prime}$, black, film sealable flanges, 30 cases/pallet | 1000 | \$46.65 | \$36.83 | \$35.08 |
| "NT" Series Meal Tray, one compartment, $6-1 / 2$ " $\times 5$ " $\times 1-5 / 8$ ", clear, film sealable flanges, 20 cases/pallet | 500 | \$41.25 | \$34.96 | \$30.65 |
| "NT" Series Meal Tray, one compartment, $6-1 / 2$ " $\times 5$ " $\times 2-1 / 8$ ", clear, film sealable flanges, 20 cases/pallet | 500 | \$46.65 | \$37.08 | \$32.24 |
| "NT" Series Meal Tray, two compartment "Nacho", 6-1/2" x 5" $\times 2-1 / 8^{\prime \prime}$, clear, film sealable flanges, 20 cases/pallet | 500 | \$50.00 | \$41.65 | \$36.00 |
| "NT" Series Meal Tray, one compartment, 6-1/2" x 5" x 2-3/4", clear, film sealable flanges, 48 cases/pallet | 500 | \$62.05 | \$56.65 | \$52.76 |
| Condiment insert for above, 6 " $\times 4-7 / 5^{\prime \prime} \times 3 / 4 ", 48$ cases/pallet | 1000 | \$68.00 | \$62.10 | \$59.06 |
| "NT" Series Meal Tray, High Heat, one compartment, 6-1/2" x 5 " $\times 1-7 / 16^{\prime \prime}$, black, film sealable flanges, 30 cases/pallet | 500 | \$61.57 | \$52.24 | \$47.15 |
| "NT" Series Meal Tray, High Heat, two compartment, 6-1/2" x 5 " x 1-7/16", black, film sealable flanges, 30 cases/pallet | 500 | \$66.98 | \$56.38 | \$48.60 |
| "NT" Series Meal Tray, High Heat, one compartment, 6-1/2" x 5 " x 1-7/8", black, film sealable flanges, 30 cases/pallet | 500 | \$66.98 | \$56.38 | \$48.60 |
| "NT" Series Meal Tray, High Heat, three compartment, 6-1/2" $\times 5$ " x 1-7/8", black, film sealable flanges, 30 cases/pallet | 500 | \$66.96 | \$60.25 | \$54.24 |
| "NT" Series Meal Tray, High Heat, two compartment hot dog tray, $6-1 / 2^{\prime \prime} \times 5^{\prime \prime} \times 1-7 / 8^{\prime \prime}$, black, film sealable flanges, 30 cases/pallet | 500 | \$66.96 | \$60.25 | \$54.24 |
| School Lunch Tray, High Heat, three compartment, 8-7/16" x $6-3 / 8$ " $\times 1-1 / 2^{\prime \prime}$, black, film sealable flanges, 30 cases/pallet | 500 | \$92.98 | \$88.49 | \$82.98 |


| CATEGORIES | Case Qty | Unit Price 1-4 Units | Unit Price 5-10 Units | Unit Price 11 Units or More |
| :---: | :---: | :---: | :---: | :---: |
| School Lunch Tray, High Heat, three compartment, 8-7/16" x $6-3 / 8^{\prime \prime} \times 1-7 / 8^{\prime \prime}$, black, film sealable flanges, 30 cases/pallet | 500 | \$94.99 | \$86.35 | \$78.50 |
| School Lunch Tray, three compartment, 8-7/16" x 6-3/8" x 17/8", black, film sealable flanges, 30 cases/pallet | 500 | \$92.80 | \$84.37 | \$76.70 |
| Salad/Dessert Tray, 10 oz, 1 compartment, 4-5/8" x 4-5/8" x 13/8", clear, film sealable flanges, 30 cases/pallet | 1000 | \$57.16 | \$51.97 | \$48.12 |
| Salad/Bun/Dessert Tray, 14 oz, 1 compartment, 4-5/8" x 45/8" x 2", clear, film sealable flanges, 30 cases/pallet | 1000 | \$72.70 | \$66.09 | \$62.95 |
| Salad/Bun/Dessert Tray, 16 oz, 1 compartment, 4-5/8" x 4$5 / 8^{\prime \prime} \times 2-1 / 2^{\prime \prime}$, clear, film sealable flanges, 30 cases/pallet | 1000 | \$75.99 | \$69.09 | \$63.97 |
| Salad/Bun/Dessert Tray, 18 oz, 1 compartment, 4-5/8" x 45/8" $\times 2-3 / 4$ ", clear, film sealable flanges, 30 cases/pallet | 1000 | \$80.03 | \$72.75 | \$67.36 |
| Salad/Bun/Dessert Tray, High Heat, $14 \mathrm{oz}, 1$ compartment, 4$5 / 8 " \times 4-5 / 8^{\prime \prime} \times 2$ ", clear, film sealable flanges, 30 cases/pallet | 1000 | \$89.46 | \$81.33 | \$74.61 |
| Large Sandwich Wedge, 6-1/2" $\times 3-1 / 2^{\prime \prime} \times 3-1 / 16^{\prime \prime}$, black, film sealable flanges, 28 cases/pallet | 1000 | \$56.78 | \$52.35 | \$48.96 |
| Hot Dog/Hoagie Tray, 6-1/2" x 3-5/8" x 2-1/2", clear, film sealable flanges, 30 cases/pallet | 1000 | \$86.62 | \$73.40 | \$63.28 |
| Utility/School Cold Pack, one compartment, 9-1/4" x 7-1/16" x 2-3/8", clear, film sealable flanges, 20 cases/pallet | 500 | \$83.96 | \$79.96 | \$76.15 |
| Utility/School Cold Pack, one compartment, 9-1/4" x 7-1/16" x 3-1/2", clear, film sealable flanges, 20 cases/pallet | 500 | \$99.59 | \$90.54 | \$84.62 |
| Utility/School Cold Pack, one compartment, 9-3/4" x 6-1/2" x 2 1/2", clear, film sealable flanges, 20 cases/pallet | 500 | \$89.40 | \$81.27 | \$75.95 |
| Utility/School Cold Pack, two compartment, 9-3/4" x 6-1/2" x 21/2", clear, film sealable flanges, 20 cases/pallet | 500 | \$89.40 | \$81.27 | \$75.95 |
| Medium Platter, one compartment, 7-1/2" x 5-3/4" x 1-3/8", clear, film sealable flanges, 20 cases/pallet | 500 | \$67.42 | \$61.29 | \$57.28 |
| Medium Platter, one compartment, 7-1/2" x 5-3/4" x 2", clear, film sealable flanges, 20 cases/pallet | 500 | \$72.62 | \$66.02 | \$61.70 |
| Medium Platter, one compartment, 9-1/4" x 5-3/4" x 1-3/4", clear, film sealable flanges, 20 cases/pallet | 500 | \$70.49 | \$64.08 | \$59.89 |
| Medium Platter, two compartment, 9-1/4" x 5-3/4" x 1-3/4", clear, film sealable flanges, 20 cases/pallet | 500 | \$70.49 | \$64.08 | \$59.89 |
| Medium Platter, three compartment, 9-1/4" x 5-3/4" x 1-3/4", clear, film sealable flanges, 20 cases/pallet | 500 | \$70.49 | \$64.08 | \$59.89 |
| Medium Platter, three compartment, $9-1 / 4 " \times 5-3 / 4 " \times 2-3 / 4 "$, clear, film sealable flanges, 20 cases/pallet | 500 | \$96.61 | \$87.83 | \$82.09 |
| Hinged Sandwich Wedge, 7" x 3-5/8" x 3-1/2", clear, 20 cases/pallet | 500 | \$74.97 | \$71.40 | \$68.00 |
| Hinged Hot Dog Container, 7-1/8" x 3-3/4" x 2-1/8", clear, 20 cases/pallet | 1000 | \$103.63 | \$98.70 | \$94.00 |
| Hoagie/Submarine Sandwich Clamshell, 8-7/8" x 3-3/4" x 23/4", clear, 16 cases/pallet | 300 | \$65.05 | \$61.95 | \$59.00 |
| Salad Container, 24 oz capacity, 7-5/8" diameter, clear base and lid, 25 cases/pallet | 200 | \$51.82 | \$49.35 | \$47.00 |
| Salad Container, 18 oz capacity, 5-7/8" diameter, clear base and lid, 25 cases/pallet | 900 | \$84.58 | \$80.55 | \$76.72 |
| Condiment insert for 18 oz Salad Container, 3 cell, 5-7/8" D x 1" Deep, 36 cases/pallet | 1200 | \$90.59 | \$86.25 | \$82.17 |
| Lid for 18 oz Salad Container, 5-7/8" diameter, 24 cases/pallet | 900 | \$78.87 | \$75.18 | \$71.54 |


| CATEGORIES | Case Qty | Unit Price 1-4 Units | Unit Price 5-10 Units | Unit Price 11 Units or More |
| :---: | :---: | :---: | :---: | :---: |
| Lidding Film Roll, 11.00" x 5,100', for Manual Heat Seal Packaging Machine, 10 rolls/pallet | 1 | \$326.00 | \$299.00 | \$289.00 |
| Lidding Film Roll, 9.25" x 5,100', for Manual Heat Seal Packaging Machine, 10 rolls/pallet | 1 | \$275.00 | \$255.00 | \$243.00 |
| Lidding Film Roll, 6.75 " x 3,000', for Automatic Heat Seal Packaging Machine, 10 rolls/pallet | 1 | \$107.00 | \$98.96 | \$94.25 |
| Lidding Film Roll, 9.00" x 3,000', for Automatic Heat Seal Packaging Machine, 10 rolls/pallet | 1 | \$140.00 | \$131.94 | \$125.65 |

Minimum Delivery Requirements and Delivery Terms:
1 case
Shipping Via:
UPS - Common Truck

## Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees:

Included in cost
Average lead time once order has been placed:
7-10 days

## Return Policy:

With authorization: Sealed Cartons Only
Additional Information:
Vendor Reference No.: Reg. 1-2013-14

* IF \% MARK UP IS USED, MUST BE BASED ON STANDARD COST


## Promotora Mexicana

Region One ESC
Child Nutrition Program ~ South Texas Cooperative
DISCOUNTED WAREHOUSE PROPOSAL 12-04-19
TABULATIONS
Based on distributor actual cost, PLUS a flat, fixed fee, as described below, for any additional items NOT specified in the Full Line Commercial Food and/or Janitorial Supplies \& Paper Products Proposal and/or new items introduced during the proposal period. Add additional categories/items as needed.

| CATEGORIES | COST |
| :--- | :---: |
| Cookies \& other Sweet Snacks, Vend Pack, 1 oz package | $\$ 0.15$ |
| Minimum Delivery Requirements and Delivery Terms: |  |
|  |  |
| Shipping Via: |  |
| Company truck |  |
| Shipping \& Handling, Fuel Surcharges, and/or Other Charges/Fees: |  |
| Shipping \& Handling is charged in the price |  |
| Average lead time once order has been placed: |  |
| First order - 1 month; Next orders - 1 week |  |
| Return Policy: |  |
| No returns |  |
| Additional Information: |  |

