

**REGION ONE EDUCATION SERVICE CENTER**  
Region One Education Service Center Purchasing Cooperative (ROPC)  
Texas Essential Knowledge and Skills (TEKS) / STATE OF TEXAS ASSESSMENTS OF ACADEMIC READINESS (STAAR) ALIGNED ASSESSMENT ITEM BANK RFP 16-AGENCY-000032-E1  
Tabulation  
Effective: September 1, 2018 - August 31, 2019 with two (2) one-year extension options

	ILLUMINATE EDUCATION	JC'S DIGITAL OFFICE EQUIPMENT	TX BANK ONE	SCHOOLCITY
<b>Pricing Categories</b>	<b>Cost Per Student/School/District, as applicable (Mandatory: state whether the cost is one-time or annual subscription)</b>	<b>Cost Per Student/School/District, as applicable (Mandatory: state whether the cost is one-time or annual subscription)</b>	<b>Cost Per Student/School/District, as applicable (Mandatory: state whether the cost is one-time or annual subscription)</b>	<b>Cost Per Student/School/District, as applicable (Mandatory: state whether the cost is one-time or annual subscription)</b>
District	\$5.00 per student	\$40.00 - \$20.00 annually	\$1.50/student ADA in grades 2-11 by annual subscription	Cost per District pricing is not available (see cost per student pricing)
TAIS Focus and Priority Schools	\$5.00 per student	\$40.00 - \$20.00 annually	\$1.25/student ADA in grades 2-11 as applicable at purchasing campus(es), plus \$900.00 base fee/campus for new districts by annual subscription. Renewal costs are \$1.25/student ADA in grades 2-11 as applicable at purchasing campus(es), plus \$450.00/campus by annual subscription.	See cost per student pricing
Software	Included in \$5 cost	0	One time new customer cost: \$2,000/District; Renewal customer cost: \$0.00.	<b>SchoolCity SUITE Assessment Software Platform Cost per Student: \$4.75 (Annual)</b>
Training	Included in \$5 cost	\$400.00 daily	\$0.00 for initial implementation and early use support via webinar for district contact/designees; onsite training may be provided in the Region One ESC and ESC Reseller areas at a rate between \$1200/day and \$1500/day. Outside of the Region One ESC and ESC Reseller areas, custom costs are charged depending on the type of training requested beginning at a minimum of \$1,200/day plus travel costs.	<b>Cost per Day: \$2,000 (as desired)</b>
Technical/Technology Support	Included in \$5 cost	0	\$0.00 for basic technical/technology support. Customized support may be designed at a cost of a minimum of \$1,200/day/TX Bank One Team member providing direct support.	<b>Cost: \$0.00</b>
<b>Content Area Pricing</b>	<b>Cost Per Student/School/District, as applicable (Mandatory: state whether the cost is one-time or annual subscription)</b>	<b>Cost Per Student/School/District, as applicable (Mandatory: state whether the cost is one-time or annual subscription)</b>	<b>Cost Per Student/School/District, as applicable (Mandatory: state whether the cost is one-time or annual subscription)</b>	<b>Cost Per Student/School/District, as applicable (Mandatory: state whether the cost is one-time or annual subscription)</b>
Mathematics-Grades 1-8, Algebra I, Algebra II, and Geometry plus Trans-adapted Spanish Items in Grades 1-5	Included in \$5 cost	\$40.00 - \$20.00 annually	N/A - TX Bank One is sold with all content areas and grade levels per pricing listed above. There are no separate modules for content area or grade level and therefore no separate cost. Cost is by annual subscription.	<b>●Navigate Assessment Item Bank (provided through Certica Solutions) ELA, Math, Sci, SS Primary Content Areas: ELA, Math, Science, SS Grade Levels: K-12 Additional Content Areas: -Kinder Math Statistics, Earth and Space Science, Economics, Spanish, Math all grade levels, Spanish Science all grade levels, Spanish ELA all grade levels Cost per Student: \$3.00 (Annual)</b>
Reading-Grades 1-11, Reading I, Reading II, and Reading III, plus items transadapted to Spanish in Grades 1-5	Included in \$5 cost	\$40.00 - \$20.00 annually	N/A - TX Bank One is sold with all content areas and grade levels per pricing listed above. There are no separate modules for content area or grade level and therefore no separate cost. Cost is by annual subscription.	<b>●Navigate Item Bank (Sci &amp; SS bundle) Primary Content Areas: Science &amp; SS Grade Levels: K-12 Cost per Student: \$1.50 (Annual)</b>
Writing-Grades 4, 7, English I, and English II, plus items transadapted to Spanish in Grade 4	Included in \$5 cost	\$40.00 - \$20.00 annually	N/A - TX Bank One is sold with all content areas and grade levels per pricing listed above. There are no separate modules for content area or grade level and therefore no separate cost. Cost is by annual subscription.	<b>●STAAR Test Maker (provided through Progress Testing): Primary Content Areas: ELA, Math, Science, SS Grade Levels: 1-12 Additional Content Areas: None Cost per Student: \$1.85 (Annual)</b>
Science-Grades 3-8, Biology I, Chemistry, and Physics, plus items transadapted to Spanish in Grades 3-5	Included in \$5 cost	\$40.00 - \$20.00 annually	N/A - TX Bank One is sold with all content areas and grade levels per pricing listed above. There are no separate modules for content area or grade level and therefore no separate cost. Cost is by annual subscription.	
Social Studies-Grades 5-8, World Geography, US History, and World History, plus Items Transadapted to Spanish in Grade 5	Included in \$5 cost	\$40.00 - \$20.00 annually	N/A - TX Bank One is sold with all content areas and grade levels per pricing listed above. There are no separate modules for content area or grade level and therefore no separate cost. Cost is by annual subscription.	
Additional Content Areas Offered: Designate Content Area and Grade Level(s) in the Notes Section)	Included in \$5 cost	\$40.00 - \$20.00 annually	N/A - TX Bank One is sold with all content areas and grade levels per pricing listed above. There are no separate modules for content area or grade level and therefore no separate cost. Cost is by annual subscription.	

	ILLUMINATE EDUCATION	JC'S DIGITAL OFFICE EQUIPMENT	TX BANK ONE	SCHOOLCITY
Discount Pricing Schedule, if applicable	Cost (Discount) (Mandatory: state whether the cost is one-time or annual subscription)	Cost (Discount) (Mandatory: state whether the cost is one-time or annual subscription)	Cost (Discount) (Mandatory: state whether the cost is one-time or annual subscription)	Cost (Discount) (Mandatory: state whether the cost is one-time or annual subscription)
Full district purchase after December 1 and prior to April 1 annually	-	-	20% discount: \$1.20/student ADA in grades 2-11 by annual subscription with the subscription ending August 31 of that same year. The subscription term for a district purchasing TX Bank One after December 1 and before April 1 will end August 31 of that same year. For example, District A purchases the item bank on December 2, 2018. The subscription term ends August 31, 2019.	N/A Discounts are already applied in the cost per student pricing above.
TAIS Focus and Priority Schools	-	-	20% discount: \$1.00/student ADA in grades 2-11 as applicable at purchasing campus(es), plus \$900.00 base fee/campus for new districts by annual subscription. The subscription term for a district purchasing TX Bank One after December 1 and before April 1 will end August 31 of that same year. For example, District A purchases the item bank on December 2, 2018. The subscription term ends August 31, 2019.	
Full District Purchase After April 1 annually	-	-	\$1.50/student ADA in grades 2-11 by annual subscription with subscription ending August 31 of the next school year. The discount is derived by having a subscription term of up to 17 months for the 12 month price. Example: District B purchases TX Bank One on April 2, 2018 and pays \$1.50/student ADA. The subscription term for District B is April 2, 2018 through August 31, 2019.	
TAIS Focus and Priority Schools	-	-	Annual subscription cost is \$1.25/student ADA in grades 2-11 as applicable at the purchasing campus(es) plus \$900/campus for new campuses and \$450/campus for previous customers. Subscription ends August 31 of the next school year. The discount is derived by having a subscription term of up to 17 months for the 12 month price. Example: District B purchases TX Bank One on April 2, 2018 and pays \$1.50/student ADA. The subscription term for District B is April 2, 2018 through August 31, 2019.	
Notes	Notes	Notes	Notes	Notes
	<p><b>Pricing Notes:</b> Please see our example cost sheet for detail information.</p> <p><b>Content Area Pricing Notes:</b> We offer Illuminate DnA and Progress Testing StAAR Test maker as a bundle.</p>	<p><b>Pricing Notes:</b> Cost dependent on number of student registered.</p> <p><b>Content Area Pricing Notes:</b> Covers all grade levels and subjects.</p> <p><b>School Pricing Annual Subscription</b> Federal and state funding grants are often available.</p> <p>\$40 per student for 1-100 students</p> <p>\$35 per student for 101-500 students</p> <p>\$30 per student for 501-1,000 students</p> <p>\$25 per student for 1,001-5,000 students</p> <p>\$20 per student for 5,001+ students</p>	<p><b>Pricing Notes/District:</b> ADA is retrieved from askTED within the Texas Education Directory. Cost includes item bank, software and item updates, and training via webinar to district contact/designee. NOTE: A whole District purchase is required unless TAIS Focus/Priority School.</p> <p><b>Pricing Notes/TAIS Focus and Priority Schools:</b> ADA is retrieved from askTED within the Texas Education Directory.</p> <p>Cost includes item banks, software and item updates, and training via webinar to district contact/designee. NOTE: A whole District purchase is required unless TAIS Focus/Priority School. Cost includes item bank, software and item updates, and training via webinar to district contact/designee.</p> <p><b>Pricing Notes/Training:</b> Current Reseller ESC areas include Region 2 ESC, Region 3 ESC, Region 7 ESC, Region 10 ESC, and Region 11 ESC; other resellers may be identified during the course of the timeframe for this RFP. In response to customer requests, customized online/onsite workshops are developed and delivered. Prices are based on the location, duration, and expected outcomes of the training and the cost of travel to the training site.</p> <p><b>Pricing Notes/Technical/Technology Support:</b> If support is required beyond the basic installation and operation of the software, custom pricing will be provided.</p> <p><b>Pricing Categories Service Charge Cost:</b> \$25.00 per purchasing entity service charge.</p> <p><b>Pricing Categories Service Charge Notes:</b> Charged to each customer order whether new or renewal.</p>	<p><b>Pricing Notes/Software:</b> Pricing available for districts with more than 2,500 students.</p> <p><b>Pricing Notes/Technical/Technology Support:</b> Customer technical support is included with annual license fees.</p> <p><b>Content Area Pricing Notes:</b> SchoolCity SUITE purchase is required in order to purchase item banks.</p> <p><b>Content Area Pricing Notes:</b> Navigate does not have grade 5 Social Studies items at this time.</p> <p><b>Pricing Notes:</b> ●SchoolCity's assessment software platform pricing is based on an annual subscription model based on a cost per student; ●Contracts for SchoolCity assessment software platform and item banks will be provided through SchoolCity; ●The pricing included in this proposal will be honored for the time period required in the RFP. If not time period is listed, the pricing is good for up to 120 days from the date of the proposal response; ●Unless otherwise stated, this proposal supersedes any previous proposals. Modificatinos may affect pricing.</p>

**Region One Education Service Center**  
Region One Purchasing Cooperative (ROPC)

Texas Essential Knowledge and Skills (TEKS) / State of Texas Assessments of Academic Readiness (STAAR) Aligned Assessment Item Bank RFP 16-AGENCY-000032

Evaluation Criteria and Scoring

Criteria	Notes	Maximum Points	Illuminate Education	JC's Digital Office Equipment	TX Bank One	SchoolCity
(1) Purchase Price*	Price list submitted	<b>50</b>	36.00	18.75	45.00	30.79
(2) The reputation of the vendor and of the vendor's goods and services	Reference Form (Questions #1,3-5)	<b>10</b>	6.46	5.63	9.79	9.79
(3) The quality of the vendor's service(s)/good(s)	Reference Form (Question #2)	<b>15</b>	8.75	8.75	13.75	15.00
(4) The extent to which the goods or services meet Region One ESC and its cooperative member's needs	Specification compliance	<b>10</b>	10	10	10	10
(5) The vendor's past relationship with Region One ESC and/or its cooperative members, if any	Reference listing	<b>4</b>	4	2	4	3
(6) The impact on Region One ESC and its member's ability to comply with laws and rules relating to historically underutilized businesses	HUB Form	<b>1</b>	0	0	0	0
(7) The total long-term cost to Region One ESC and its cooperative members to acquire the vendor's service(s)/good(s);	Renewals, Length of time prices are guaranteed	<b>5</b>	5	5	5	5
(8) For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor's ultimate parent company or majority owner (a) has its principal place of business in this State, or (b) employs at least 500 persons in this State**		<b>0</b>	0	0	0	0
(9) Any other relevant factor that Region One ESC or its members would consider in selecting a vendor, including:		<b>5</b>				
	a) Submission of catalog or price list-1 point		1	1	1	1
	b) Product Marketing-1 point		1	0	1	1
	c) Product Guarantees-1 point		1	1	1	1
	d) Financial Stability-1 point		1	0	1	1
	e) Proof of Insurance-1 point		1	0	1	0
<b>TOTAL:</b>		<b>100</b>	<b>75.21</b>	<b>52.13</b>	<b>92.54</b>	<b>77.58</b>

\* Catalogs and price lists have been provided by each vendor enclosed; each cooperative member must conduct a cost or price analysis for the procurement of the specific goods and/or services being requested within the scope of services offered with this RFP.

\*\* (NOTE: As a general rule, Region One ESC, and its cooperative members, may not apply geographic preference for procurements involving federal funds. See 2 C.F.R. § 200.319. However, Region One ESC, and its cooperative members, may apply an optional geographic preference in the procurement of unprocessed locally grown or locally raised agricultural products for use in a Child Nutrition Program. See 2 C.F.R. §§ 210 (National School Lunch Program), 215 (Special Milk Program for Children), 220 (School Breakfast Program), 225 (Summer Food Service Program), 226 (Child and Adult Care Food Program).

Evaluated by: Marc David Garcia, Region One ESC; Barbara Grayson, Region One ESC; Lori Ramos, Region One ESC.

Vendor	District / Vendor	Name	Email address	Phone #
Illuminate Education	IDEA Public Schools	Heather Pardo	<a href="mailto:heather.pardo@ideapublicschools.org">heather.pardo@ideapublicschools.org</a>	956-373-4610
	Brownsville ISD	Beth Libby	<a href="mailto:bllibby@bisd.us">bllibby@bisd.us</a>	956-698-2806
	Buffalo Public Schools	Bill Russo	<a href="mailto:wrusso@buffaloschools.org">wrusso@buffaloschools.org</a>	716-816-4690
JC's Digital Office Equipment	Aldine ISD	Carlotta Nicholas	<a href="mailto:crnicholas@aldineisd.org">crnicholas@aldineisd.org</a>	281-985-6141
	ESC Region 5	Jean Kyle	<a href="mailto:jekyle@esc5.net">jekyle@esc5.net</a>	409-951-1782
TX Bank One	Donna ISD	Belinda Cruz	<a href="mailto:bcruz@donnaisd.org">bcruz@donnaisd.org</a>	956-464-1600 ext. 1069
	PSJA ISD	Dr. Nora Cantu	<a href="mailto:nora.cantu@psjaisd.us">nora.cantu@psjaisd.us</a>	956-354-2000
	United ISD	Christina Casanova	<a href="mailto:ccasanova@uisd.net">ccasanova@uisd.net</a>	956-473-2020
SchoolCity	Houston ISD	Christina Wehde-Roddiger	<a href="mailto:cwehde@houstonisd.org">cwehde@houstonisd.org</a>	713-349-7460
	Little Elm ISD	Daniel Gallagher	<a href="mailto:dgallagher@leisd.ws">dgallagher@leisd.ws</a>	972-947-9340
	Fort Worth ISD	Sara Arispe	<a href="mailto:sara.arispe@fwisd.org">sara.arispe@fwisd.org</a>	817-814-1603

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Reference Questionnaire Responses

1, 3-5      2

Vendor name you are providing a reference for:	Average Total Score (Maximum 20 points):	Company/District/ Organization providing reference:	1. Rate your level of satisfaction with products, pricing and/or services provided by the vendor:	2. Rate the quality of the above named Vendor's products, pricing and/or services:	3. Rate the Vendor's overall customer service and timeliness in response to customer service inquiries, issues and resolutions:	4. Rate the professional dynamics/ interaction between the Vendor and you/or staff:	5. Rate the likelihood of your company/district/ organization recommending this vendor others in the future:	Additional Comments:	Timestamp			
Illuminate Education	18	IDEA Public Schools	3	3	4	4	4		Submitted 8/12/2017 14:08:28		15.00	3.00
Illuminate Education	0	Brownsville ISD	0	0	0	0	0				0.00	0.00
Illuminate Education	20	Buffalo Public Schools	4	4	4	4	4		Submitted 8/8/2017 10:03:49		16.00	4.00
<b>Average Score:</b>	<b>12.67</b>		<b>2.33</b>	<b>2.33</b>	<b>2.67</b>	<b>2.67</b>	<b>2.67</b>				<b>6.46</b>	<b>8.75</b>
JC's Digital Office Equipment	20	Aldine ISD	4	4	4	4	4	Excellent company in all aspects. Have worked with the company for 20 years.	Submitted 08/16/17 10:15:47		16.00	4.00
JC's Digital Office Equipment	14	ESC Region 5	3	3	3	3	2	I am the administrator of the SE TX Purchasing Coop. My department has not ordered from this company, however, they are an approved vendor on our vendor list.	Submitted 8/16/2017 11:13:09		11.00	3.00
JC's Digital Office Equipment	0	none listed	0	0	0	0	0				0.00	0.00
<b>Average Score:</b>	<b>11.33</b>		<b>2.33</b>	<b>2.33</b>	<b>2.33</b>	<b>2.33</b>	<b>2.00</b>				<b>5.63</b>	<b>8.75</b>
TX Bank One	20	Donna ISD	4	4	4	4	4		Submitted 8/17/2017 11:43:44		16.00	4.00
TX Bank One	20	PSJA ISD	4	4	4	4	4		Submitted 8/17/2017 12:01:22		16.00	4.00
TX Bank One	18	United ISD	3	3	4	4	4		Submitted 8/16/2017 1:56:31		15.00	3.00
<b>Average Score:</b>	<b>19.33</b>		<b>3.67</b>	<b>3.67</b>	<b>4.00</b>	<b>4.00</b>	<b>4.00</b>				<b>9.79</b>	<b>13.75</b>
SchoolCity	19	Houston ISD	3	4	4	4	4	Our full district launch with SchoolCity begins this month. We began with a Early Adopter phase and soft launch for summer school. All previous steps were met with great campus reviews. We expect that our full launch at 287 schools will be met with the same reviews.	Submitted 8/8/2017 9:27:58		15.00	4.00
SchoolCity	20	Little Elm ISD	4	4	4	4	4		Submitted 8/8/2017 12:53:16		16.00	4.00
SchoolCity	20	Fort Worth ISD	4	4	4	4	4	We had a great experience with SchoolCity - excellent customer service and responsiveness.	Submitted 8/8/2017 9:49:42		16.00	4.00
<b>Average Score:</b>	<b>19.67</b>		<b>3.67</b>	<b>4.00</b>	<b>4.00</b>	<b>4.00</b>	<b>4.00</b>				<b>9.79</b>	<b>15.00</b>

**KEY**

- 0 - Never
- 1 - Unlikely
- 2 - Likely
- 3 - Highly Likely
- 4 - Will Recommend