



Region One Education Service Center

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Cornelio Gonzalez, Ph.D.
Executive Director

TO: Region One Purchasing Cooperative Members
FROM: Lori Atwood Ramos, Purchasing Coordinator
SUBJECT: **Region One Purchasing Cooperative Efficiency Services RFP 15-04-09, Extension 1 of 1**
DATE: September 1, 2017

This request for proposal (RFP) allows the Region One Education Service Center, and the Region One Purchasing Cooperative (ROPC) members, the opportunity to contract from a pre-qualified list of responsive and responsible vendors for Efficiency Services on an as-needed basis to procure services that include, but not be limited to development/implementation of a strategic plan, development of performance/efficiency measurement systems, training of staff to incorporate efficiency measurement into the planning and budget processes, training of staff to analyze efficiency measures, analysis of staffing levels throughout the organization, analysis of insurance proposals, analysis of class loads and student/teacher ratios, analysis and training on student scheduling alternatives, analysis of departmental and/or campus efficiency, analysis and efficiency planning for school support services such as student transportation, food service, maintenance, and custodial, analysis of the use of private sector program delivery versus in-house operations, program evaluation including program cost effectiveness, development/implementation of a technology plan, development/implementation of technology integration plan, facilities assessment, planning, operations and maintenance, utilities management, energy conservation analysis/planning/implementation, policy analysis, and process re-engineering to improve efficiency. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. ROPC members are responsible for the selection of goods and/or services available to meet their needs.

On May 20, 2015 the Region One ESC Purchasing Department received five (5) responses to Efficiency Services RFP 15-04-09. On June 23, 2015 the Region One ESC Board of Directors met to review and approve the recommendation of the ROPC Efficiency Services RFP 15-04-09, effective September 1, 2015 through August 31, 2017 with the option to extend up to one (1) additional two-year period if all parties are in agreement. Four (4) vendors were awarded; one (1) vendor, Little Green Apples, did not meet the scope of services outlined in this request for proposal and was not awarded.

On behalf of the ROPC membership, the current four (4) vendors were offered, and accepted, the opportunity to utilize the one (1) two-year extension agreement. On August 24, 2017 the Region One ESC Board of Directors met to review and approve the recommendation of the ROPC, acting on behalf of its members, to utilize the one (1) two-year extension agreement for Efficiency Services RFP 15-04-09. The term of this extension is effective September 1, 2017 through August 31, 2019.

The following vendors were recommended for award of Efficiency Services RFP 15-04-09-E1, based on the extension agreements received, including pricing and services that meet the needs of our members: ***E3 Entegral Solutions, Inc.*** – Highland Village, TX; ***Gibson Consulting Group*** – Austin, TX; ***Moak, Casey and Associates, Inc.*** – Austin, TX; ***Prismatic Services*** – Huntersville, NC.

For additional information or questions, please contact the Region One Purchasing Cooperative at eBuyOne@esc1.net:

Lori Atwood Ramos, Purchasing Coordinator
Phone: 956-984-6123
Kristina Carrizales, Cooperative Purchasing Specialist
Phone: 956-984-6012
Marc David García, Purchasing Specialist
Phone: 956-984-6178

**REGION ONE ESC PURCHASING COOPERATIVE
EFFICIENCY SERVICES
PROPOSAL 15-04-09**

AWARDED VENDOR CONTACT INFORMATION

COMPANY NAME	MAILING ADDRESS	WEBSITE	CONTACT NAME	EMAIL	PHONE #	FAX #
E3 Entergral Solutions, Inc.	2364 Logan's Way Blanco, TX 78606-5611	http://www.entergralsolutions.com	Bill Savarino	bsavarino@entergralsolutions.com	210-428-9707	
Gibson Consulting Group, Inc.	1221 S. Mopac Expressway, Ste 355 Austin, TX 78746-7626	http://www.gibsonconsult.com	Beth Frank	bfrank@gibsonconsult.com	512-328-0884 ext. 103	512-328-0886
Moak, Casey & Associates, Inc.	400 W. 15th Street, Suite 1410 Austin, TX 78701-1648	http://www.moakcasey.com	Lynn M. Moak	lmoak@moakcasey.com	512-485-7878	512-485-7888
			Susan Moak	smoak@moakcasey.com	512-485-7878	512-485-7888
Prismatic Services, Inc.	112 S. Old Statesville Road, Suite 201 Huntersville, NC 208078-7805	www.prismaticservices.com	Tatia Prieto	tatia@prismaticservices.com	954-465-1175	832-201-0424

REGION ONE EDUCATION SERVICE CENTER
REGION ONE PURCHASING COOPERATIVE
 EFFICIENCY SERVICES PROPOSAL 15-04-09, EXTENSION 1 OF 1
 TABULATION

Effective: September 1, 2017 - August 31, 2019 with no extension options

Company Name	Scope of Services Offered	Fees
E3 Entegral Solutions		
	Energy Efficiency and Conservation Program	Fees determined by scope of plan and contract terms
	Energy Modeling and Analysis	
	Low Cost / No Cost Measures	
	Engineering and Design	
	Construction Management	
	Commissioning	
	Retro Commissioning	
	Measurement and Verification	
	Financial Services	
	Project Economic Analysis	
	Savings Guarantees	
	Project Financing	
	Inventory Management	
	Training Services	
	HVAC System Training	
	Energy Management Training	
	Behavior Modification Program	
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Gibson Consulting Group		Fees Range from \$160 - \$200 / hour depending on service requested
	Analysis of:	
	Staffing levels throughout organization	
	Insurance Proposals	
	Class loads - Student/Teacher ratios	
	Student scheduling alternatives	
	Department/Campus efficiencies	
	Efficiency planning for school support services	
	Use of Private sector vs. in-house operations	
	Program evaluation - cost effectiveness	
	Energy conservation - planning and implementation	
	Policies	
	Development/Implementation	
	Strategic Plan	
	Performance/Efficiency Measurement Systems	
	Technology Plan	
	Technology Integration Plan	
	Facilities assessment, planning, operations and maintenance	
	Utilities management	
	Staff Training	
	Incorporate efficiency in planning and budget processes	
	Analyze efficiency measures	
	Re-engineer and improve efficiency	

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Effective: September 1, 2017 - August 31, 2019 with no extension options

Company Name	Scope of Services Offered	Fees
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Moak, Casey & Associates

Analysis of:

- Staffing levels throughout organization
- Class loads - Student/Teacher ratios
- Class loads - Teacher loads
- Student scheduling alternatives
- Department/Campus efficiencies
- Overtime utilization
- Use of Private sector vs. in house operations
- Policies
- Benefits plans and insurance policies
- Facilities and utilities assessments
- Comparitive data bewteen districts and campuses
- Accountability

Fees range up to
 \$250/ hour max
 depending on service
 requested

Development/Implementation

- Strategic Planning
- Administrative and Technology Planning
- Technology Integration Plan
- Performance/Efficiency Measurement Systems

Staff Training

- To analyze efficiency measures
- To incorporate efficiency in planning and budget processes
- Options for potential expenditure reduction or redirection
- Process improvement management including process re-engineering

Additional Services Offered

- Economic Development analyses and Review
- Budget Development and review
- Classification/Compensation
- Financing Alternatives
- Safety/Security Studies
- Financial Excellence Reporting
- Assistance with Legal Issues

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Effective: September 1, 2017 - August 31, 2019 with no extension options

Company Name	Scope of Services Offered	Fees
Primatic Services, Inc.	Analysis of: Comprehensive management, performance and efficiency reviews Operational audits Federal Pre-K grant evaluations Performance audits (to Yellow Book standards) Process improvement studies Program analysis and evaluation Organizational assessments Central office reorganizations Special education reviews Administrative and instructional technology reviews Human resource reviews Food service reviews Transportation reviews Facilities and maintenance management reviews	Fees determined by scope of plan and contract terms