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# Region One Education Service Center

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**TO:** Region One Purchasing Cooperative Members

**FROM:** Lori Atwood Ramos, Purchasing Coordinator

**SUBJECT:** **Region One Purchasing Cooperative – Janitorial Supplies, Paper and Plastic Products, Proposal 20-AGENCY-000070**

**DATE:** June 18, 2019

This request for proposal (RFP) allows Region One Purchasing Cooperative (ROPC) members the opportunity to procure goods and/or services on an as-needed basis from a pre-qualified list of responsive and responsible vendors, known as company or firm whose purpose is to provide janitorial supplies, as well as paper and plastic products on an as-needed basis, this includes, but is not limited to: cleaning and sanitizing chemicals/supplies, hair nets, disposable gloves and aprons, trash can liners, trays, plates, cups, food containers, flatware, straws and napkins. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. Cooperative members are responsible for the selection of goods and/or services available to meet their needs.

On April 23, 2019 Region One Education Service Center Purchasing Department, acting on behalf of its ROPC members, received fifteen (15) responses to Region One Purchasing Cooperative – Janitorial Supplies, Paper and Plastic Products, Proposal 20- AGENCY-000070.

On June 18, 2019 the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC, acting on behalf of its members, for award of Janitorial Supplies, Paper and Plastic Products RFP 20-AGENCY-000070. Proposals were evaluated to select the best qualified vendors based on the established criteria. Twelve (12) vendors were recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater. The following vendors were awarded for ROPC Janitorial Supplies, Paper and Plastic Products, Proposal 20- AGENCY-000070 based on the proposals received, including pricing and services that best meet the needs of the cooperative members; effective July 1, 2019 through August 31, 2020 with the option to extend up to three (3) additional one-year periods if all parties are in agreement:

- **Devin Distributing & Packaging Inc. - Palmhurst, TX;**
- **Ekon-O-Pac, LLC - Gallatin, TN;**
- **Interboro Packaging Corp - Montgomery, NY;**
- **Medek, LLC - Alamo, TX;**
- **Sycamore Sales Inc. dba Preferred Packaging Sales & Service - Peachtree City, GA;**
- **Serv-Pak Products, Inc. - Hollywood, FL;**
- **Valley Grocers, LLC - Brownsville, TX.**
- **Ecolab Inc. - St. Paul, MN;**
- **Gulf Coast Paper Co. - Victoria, TX;**
- **Labatt Food Service, LLC - San Antonio, TX;**
- **Oliver Packaging & Equipment - Walker, MI;**
- **Sysco Central Texas - New Braunfels, TX;**

The following vendors were **not** recommended for award of Janitorial Supplies, Paper and Plastic Products Proposal, due to incomplete submissions as well as delivery minimums requirements, unable to meet the needs of ALL of the ROPC cooperative members:

- **All American Poly - Piscataway, NJ;**
- **GTE Holdings, LLC - Las Vegas, NV;**
- **Pyramid School Products - Tampa Florida.**

For your convenience, the order guide has been revised on posted on the Region One Purchasing Cooperative webpage at [www.escl.net/ROPC](http://www.escl.net/ROPC), Awarded Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Cooperative at [eBuyOne@escl.net](mailto:eBuyOne@escl.net):  
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