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Executive Director

# Region One Education Service Center

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TO: Region One Purchasing Cooperative (ROPC) Members

FROM: Kristina B. Carrizales,  
Cooperative Purchasing Specialist

SUBJECT: Special Needs-Assistive Technology Equipment, Supplies & Literacy Materials  
RFP 18-AGENCY-000035

DATE: December 20, 2017

This request for proposal (RFP) allows Region One Education Service Center, and its Region One Purchasing Cooperative (ROPC) members, the opportunity to procure services that include, but not be limited to adaptive equipment, curriculum, blindness, low vision, hearing supplies, keyboards, mice, and switches. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. ROPC members are responsible for the selection of goods and/or services available to meet their needs.

On November 15, 2017, the Region One ESC Purchasing Department, acting on behalf of its ROPC members received twelve (12) responses to Special Needs-Assistive Technology Equipment, Supplies & Literacy Materials Proposal 18-AGENCY-000035. Proposals were evaluated to select the best qualified vendors based on the established criteria, see the tabulation and evaluation summary.

On December 19, 2017, the Region One Board of Directors met to review and approve the recommendations of the Region One Purchasing Cooperative (ROPC), acting on behalf of its members, for award of Special Needs-Assistive Technology Equipment, Supplies & Literacy Materials Proposal 18-AGENCY-000035.

The term of this contract is effective January 1, 2018 through December 31, 2018, with the option to extend up to three (3) additional one (1) year periods if all parties are in agreement. The following ten (10) vendors are awarded for Special Needs-Assistive Technology Equipment, Supplies & Literacy Materials Proposal 18-AGENCY-000035 based on the proposals received, including pricing and services that best meet the need of our members:

**AbleNet, Inc.** - Roseville, MN; **Complete Book and Media Supply, LLC** - Cedar Park, TX; **Independent Living Aids, LLC** - Buffalo, NY; **Lakeshore Learning Materials** - Carson, CA; **MaxiAids, Inc.** - Farmingdale, NY; **Oticon, Inc.** - Somerset, NJ; **Patricia Raygosa dba Southwest Academic Solutions** - San Antonio, TX; **Rifton Equipment** - Rifton, NY; **School Health Corporation** - Hanover Park, IL; **School Specialty, Inc.** - Greenville, WI.

For additional information or questions, please contact the Region One Purchasing Cooperative:

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