



# Region One Education Service Center

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Cornelio Gonzalez, Ph.D.  
Executive Director

**TO:** Region One Purchasing Cooperative Members

**FROM:** Lori Atwood Ramos, Purchasing Coordinator

**SUBJECT:** **Region One Purchasing Cooperative – Janitorial Supplies, Paper and Plastic Products, Proposal 20-AGENCY-000070 – Addendum #12**

**DATE:** April 27, 2021

Please note the addendums to the Janitorial Supplies, Paper & Plastic Products proposal 20-AGENCY-000070 on the following pages, back up documentation enclosed:

Bid Code:	Excel Line	Change:
315	5095	Valley Grocers: Price change from \$27.65 to \$29.99. This is a <i>non-awarded</i> item, and no change in award has occurred.
316	5114	Valley Grocers: Price change from \$37.41 to \$38.95. This is a <i>non-awarded</i> item, and no change in award has occurred.
488	7907	Devin Distributing: Price change from \$11.34 to \$11.95. Awarded change to ALT vendor, Valley Grocers is now the awarded vendor.
489	7923	Devin Distributing: Price change from \$9.15 to \$9.63. Awarded change to ALT vendor, Valley Grocers is now the awarded vendor.
491	7957	Devin Distributing: Price change from \$10.63 to \$11.19. No change in group award

For your convenience, the order guide has been revised on posted on the Region One Purchasing Cooperative webpage at [www.escl.net/ROPC](http://www.escl.net/ROPC), Awarded Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Cooperative at [eBuyOne@escl.net](mailto:eBuyOne@escl.net):

Lori Atwood Ramos, Purchasing Coordinator, Phone: 956.984.6123  
Kristina Carrizales, Purchasing Cooperative Specialist, Phone: 956.984.6012  
America Retana, Purchasing Cooperative Specialist, Phone: 956.984.6217  
Salina Villanueva, Purchasing Technician, Phone: 956.984.6204

**Region One Education Service Center**  
**Region One Purchasing Cooperative**  
**Janitorial Supplies, Paper & Plastic Products 20-AGENCY-000070**  
**Effective September 1, 2020 - August 31, 2021 with 2 one-year extension options**  
**Order Guide**

**Awarded items are highlighted in yellow below, some items are awarded as a group and/or category.**

**Alternate items are highlighted in orange, as some awarded items may require minimum order and/or deviation that the ROPC member cannot meet.**

Bid Item Number	Item Description	Quantity	UOM	Name	Alt Description	Brand/ Manufacturer	Item/SKU/Model No.	Vendor/Distributor Order No.	Pack Size	Unit price	Case Cost	Extended Amount	Comments
315	Lid to fit 4 oz Portion Cup, clear, plastic, snap closure, packed 2500 ct. Dart item # PL4N or equal. <i>Group award: 313-317</i>												
		2043	CS	Labatt Food Service	LID, SOUFFLE CLEAR 3 TO 4 OZ	PACTIV	YLS3FR	7653201	2400 CT	\$0.0083	\$20.02	\$40,900.86	
		2043	CS	Devin Distributing & Packaging		FABRIKAL	9505084		2500 CT	\$0.0123	\$30.86	\$63,046.98	
				Devin Distributing & Packaging	ALTERNATE	Daxwell	E10004470	E10004470	2500	\$0.0111	\$27.69		
		2043	CS	Valley Grocers LLC		EMPRESS	EPCLID3	963315	2500/CS	\$0.0120	\$29.99	\$56,488.95	
		2043	CS	GULF COAST PAPER CO		Dart	PL4N		2500 ct	\$0.0128	\$32.00	\$65,376.00	
		2043	CS	Sysco Central Texas, Inc.		Pactiv/Sys Imp	YLS3FRSYS	7793736	20/120 ct	\$0.0089	\$21.36	\$43,638.48	
		2043	CS	Sysco Central Texas, Inc.	Compatible w/5.5 oz cups	SYS IMP	YLS5FRSYS	7794656	25/100 ct	\$0.0146	\$36.50	\$74,569.50	
316	Portion Cup, 5.5 oz Capacity, clear, plastic, durable, crack resistant, packed 2500 ct. Dart Item # 550PC or equal. *4 oz portion cup lids to fit this item, see item # PL4N. <b>CORRECTION:</b> Dart item #550PC and bid items below are all Translucent NOT clear. See bid code 580 for Clear Cups. <i>Group award: 313-317</i>												<b>Addendum 6: Price change from</b> <b>Addendum 2: Correction/clarification</b>
		2499	CS	Labatt Food Service	SOUFFLE CUP, 5.5 OZ TRANSLUC	SOLO	P550N	7395619	2500 CT	\$0.0253	\$63.15	\$157,811.85	
		2499	CS	Devin Distributing & Packaging		FABRIKAL	9500518		2500 ct	\$0.0205	\$51.33	\$128,273.67	
				Devin Distributing & Packaging	ALTERNATE	Daxwell	E10004471	E10004471	2500	\$0.0157	\$39.26		
		2499	CS	Valley Grocers LLC		EMPRESS	EPC550	963316	2500 CS	\$0.0156	\$38.95	\$93,487.59	
		2499	CS	GULF COAST PAPER CO		Pactiv	YS550A	YS550A	8/250	\$0.0294	\$58.82	\$146,991.18	
		2499	CS	Sysco Central Texas, Inc.		Pactiv/Sys Rel	YS550SYSA	7064615	8/250 ct	\$0.0150	\$30.02	\$75,019.98	

From: [asalinas@devindpi.com](mailto:asalinas@devindpi.com)  
 To: [Amelia\\_Burza](mailto:Amelia_Burza)  
 Subject: DURO #488, 489, & 491  
 Date: Tuesday, April 20, 2021 5:53:58 PM  
 Attachments: [lms0001.png](#)  
[Revised Duro Bag Price Increase Effective 4-15-21.pdf](#)

This message has originated from an External Source. Please use proper judgment and caution when opening attachments, clicking links, or responding to this email.

New pricing for the following line items letter is attached.

488	Bags for Sack Lunch, paper, white, with gusset, Heavy Duty, 6 lb, packed 500 ct. Duro item # 81223 or equal. Group award: 488 - 489	682	CS	Devin Distributing & Packaging	DURO	81223	CB5089	500 CT	\$0.0227	\$11.95	\$7,113.26	
		682	CS	Valley Grocers LLC	B&H	51046	963488	500 CS	\$0.0226	\$11.32	\$7,215.56	
		682	CS	GULF COAST PAPER CO	Duro	81223		500 ct	\$0.0270	\$13.50	\$9,207.00	
		682	CS	Sysco Central Texas, Inc.	Duro/Sysco	17899SYS	1594078	500 ct 6lb	\$0.0268	\$13.40	\$9,138.80	
489	Bags for Sack Lunch, paper, brown/kraft, with gusset, Heavy Duty, 6 lb, 4/ 250 ct per case Distributors Choice; Duro, Item# 80040. Group award: 488 - 490	4864	CS	Devin Distributing & Packaging	Duro	80040	CB5065	2/250 ct	\$0.0183	\$9.63	\$40,030.72	
		4864	CS	Valley Grocers LLC	B&H	1065	963489	500 ct	\$0.0182	\$9.12	\$74,759.68	
		4864	CS	GULF COAST PAPER CO	Duro	80040		4/250 ct	\$0.0170	\$17.00	\$82,688.00	
		4864	CS	Sysco Central Texas, Inc.	Duro/Sysco	17807SYS	1594060	500 ct 6lb	\$0.0223	\$11.15	\$54,233.60	
491	Bags, Grocery, Brown Paper, 8 1/2 size, packed 1000 ct. Duro Item # DUR18408 or equal. Group award: 491-492	8	CS	Labatt Food Service	BAG, PAPER BROWN 8LB	DURO	18408	9689258	500 CT	\$0.0275	\$13.75	\$110.00
		8	CS	Devin Distributing & Packaging		Duro	DUR18408	CB5066	1000 ct	\$0.0106	\$11.19	\$76.56

Sandra Salinas-Garza  
 Sales Supervisor  
 281-865-5616  
[asalinas@devindpi.com](mailto:asalinas@devindpi.com)





February 25, 2021

Dear Valued Customer,

Effective with orders placed April 12, 2021 and/or shipments beginning April 26, 2021, Duro Bag is announcing the following price increase.

- All Brown Bags and Sacks 8%
- All White products (including Butcher/Counter Rolls) 5%
- Plastic Bags 15%

A detailed price list reflecting this increase will be sent to you soon.

Due to heavy market demand, we will not accept advance buys. All orders placed prior to April 12, 2021 for shipments prior to April 26, 2021 will be invoiced at the current price. These orders must be in line with your normal 4-week usage by bag size. Orders already acknowledged by Duro Bag for shipments on/after April 26, 2021 prior to this announcement, will be honored at the acknowledged price.

Additional price increases have been announced for linerboard and corrugating medium which affect the cost of the paper we buy. As mentioned in prior communications, the demand for recycled liner, corrugating medium, linerboard, and bag paper remains at unprecedented levels.

We value your business and as always appreciate your support. Your local sales representative will contact you to answer any questions you may have with this announcement.

Best Regards,

A handwritten signature in black ink, appearing to read "Sachin Shah". The signature is written in a cursive style with a horizontal line underneath.

Sachin Shah  
SVP – Pricing and Commercial Strategy

cc: Chuck Hathaway, VP, Sales