



Region One Education Service Center

1900 W. Schunior, Edinburg, TX 78541 • Ph (956) 984-6000 • Fax (956) 984-7655

Daniel P. King, Ph.D.
Executive Director

TO: Region One Purchasing Cooperative Members
FROM: Lori Atwood Ramos, Purchasing Director
SUBJECT: **Region One Purchasing Cooperative – Janitorial Supplies, Paper, and Plastic Products Request for Proposal 23-0134**
DATE: August 18, 2023

This request for proposal (RFP) allows Region One Purchasing Cooperative (ROPC) members the opportunity to procure goods and/or services on an as-needed basis from a pre-qualified list of responsive and responsible vendors, known as company or firm whose purpose is to provide janitorial supplies, as well as paper and plastic products on an as-needed basis, this includes, but is not limited to: cleaning and sanitizing chemicals/supplies, hair nets, disposable gloves and aprons, trash can liners, trays, plates, cups, food containers, flatware, straws and napkins. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. Cooperative members are responsible for the selection of goods and/or services available to meet their needs.

On May 31, 2023, the Region One Education Service Center Purchasing Department received fourteen (13) proposals for Janitorial Supplies, Paper, and Plastic Products RFP 23-0134. Proposals were evaluated to select the best qualified vendors based on the established criteria. Twelve (12) vendors are being recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater.

On August 17, 2023, the Region One ESC Board of Directors met to review and approve the recommendation of the ROPC Janitorial Supplies, Paper, and Plastic Products, Request for Proposal 23-0134. The term of this proposal is effective September 1, 2023, through August 31, 2024, with four (4) one-year extension options if parties agree.

The following vendors were awarded:

• <i>Amano Pioneer Eclipse Corporation – Carol Stream, IL</i>	• <i>Oliver Packaging & Equipment – Walker, MI</i>
• <i>Devin Distributing & Packaging Inc. – Palmhurst, TX</i>	• <i>Pyramid School Products – Tampa, FL</i>
• <i>Gulf Coast Paper Co. – Victoria, TX</i>	• <i>Safeway Supply, Inc. – San Antonio, TX</i>
• <i>Hollywood Janitorial and Restroom Supplies, LLC – Dallas, TX</i>	• <i>Sysco Central Texas – New Braunfels, TX</i>
• <i>Interboro Packaging Corp – Montgomery, NY</i>	• <i>Unipak Corp. – West Long Branch, NJ</i>
• <i>Labatt Food Service, LLC – San Antonio, TX</i>	• <i>Valley Grocers, LLC – Brownsville, TX</i>
• <i>Liberty Data Products, Inc. – Houston, TX</i>	

The following vendors were **not** recommended for award of Janitorial Supplies, Paper and Plastic Products Proposal, due to incomplete submissions as well as delivery minimums requirements, unable to meet the needs of ALL of the ROPC cooperative members:

- *School Specialty LLC - Greenville, WI*

For your convenience, the order guide has been revised on posted on the Region One Purchasing Cooperative webpage at www.esc1.net/ROPC, Awarded Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Cooperative at eBuyOne@esc1.net:

Lori Atwood Ramos, Purchasing Director, Phone: 956-984-6123
Erika Leal, Purchasing Cooperative Buyer, Phone: 956-984-6217
Kristina B. Carrizales, Purchasing Cooperative Buyer, Phone: 956-984-6012
Robert Meave, Purchasing Cooperative Buyer, Phone: 956-984-6249
Idania Gonzalez, Purchasing Technician, Phone: 956-984-6204

Region One Education Service Center does not discriminate on the basis of age, race, color, national origin, gender or disability.