



Cornelio Gonzalez, Ph.D.
Executive Director

Region One Education Service Center

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TO: Region One Purchasing Cooperative Members

FROM: Lori Atwood Ramos, Purchasing Coordinator

**SUBJECT: Region One Purchasing Cooperative Decor Services and Merchandise
RFP 20-AGENCY-000068**

DATE: June 18, 2019

This request for proposal (RFP) allows Region One Purchasing Cooperative (ROPC) members the opportunity to procure goods and/or services on an as-needed basis from a pre-qualified list of responsive and responsible vendors, known as company or firm whose purpose is to provide Decor Services and Merchandise for the rental and/or purchase of items to support events, conventions and conferences on an as-needed basis to procure products and services that include, but not limited to, pipes and drapes, display tables, linens, temporary flooring, props, lightening, signs and graphics, décor, supplies, furniture, equipment, and electrical set-up and support. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. Cooperative members are responsible for the selection of goods and/or services available to meet their needs.

On June 5, 2019 Region One Education Service Center Purchasing Department, acting on behalf of its ROPC members, received two (2) responses to Decor Services and Merchandise, Proposal 20-AGENCY-000068.

On June 18, 2019 the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC, acting on behalf of its members, for award of Decor Services and Merchandise RFP 20-AGENCY-000068. Proposals were evaluated to select the best qualified vendors based on the established criteria. Two (2) vendors were recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater. The following vendors were awarded for ROPC Decor Services and Merchandise RFP 20-AGENCY-000068 based on the proposals received, including pricing and services that best meet the needs of the cooperative members; effective July 1, 2019 through August 31, 2020 with the option to extend up to three (3) additional one-year periods if all parties are in agreement:

- **Convention and Expo Management Services, LLC – McAllen, TX** (primary)
- **Beatriz Rose Rodriguez dba Rose Creations Conv Decor. – Weslaco, TX** (secondary/alternate)

For your convenience, the order guide has been revised on posted on the Region One Purchasing Cooperative webpage at www.escl.net/ROPC, Awarded Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Cooperative at eBuyOne@escl.net:

Lori Atwood Ramos, Purchasing Coordinator, Phone: 956.984.6123
Kristina Carrizales, Purchasing Cooperative Specialist, Phone: 956.984.6012
America Retana, Purchasing Cooperative Specialist, Phone: 956.984.6217

**REGION ONE ESC PURCHASING COOPERATIVE
DÉCOR SERVICES AND MERCHANDISE RFP 20-AGENCY-000068**

Effective July 1, 2019 -August 31, 2020 with 3 one-year extension options

AWARDED VENDOR CONTACT INFORMATION

COMPANY NAME	MAILING ADDRESS	WEBSITE	CONTACT NAME	EMAIL	PHONE #	DUNS #
Convention and Expo Management Services, LLC	P.O. Box 6330 McAllen, TX 78502	www.conventionandexpo.net	Mario Rodriguez	mrodriguez@conventionandexpo.net	956-602-2220	01-833-7710
	P.O. Box 1547 Austin, TX 78767		Sally Tapia	stapia@conventionandexpo.net	512-889-5078	
Rose Creations Convention Décor	P.O. Box 1833 Weslaco, TX 78599-1833	N/A	Beatriz Rose Rodriguez	rosecreationsconvdecor@yahoo.com	956-314-1640	pending

Region One Education Service Center
Region One Purchasing Cooperative
Décor and Merchandise Services RFP 20-AENCY-000068
Effective July 1, 2019 - August 31, 2020 with 3 one-year extension options
Tabulation

Awarded items are highlighted in yellow below - primary awarded vendor

Alternate items are highlighted in orange - secondary awarded vendor

Bid Item Number	Item Description	Quantity	UOM	Name	City	State	Alt Description	Payment Terms	Unit Cost	Discount Percent	Discount Dollars	Extended Amount	No Bid Flag	Notes:
1	Display Tables and Accessories Rental: Skirted Display Tables 30" High, Topped in White Vinyl, 4' L x 24" x 30" H. List all skirt colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$15.00	0.00	0.00	15.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX	BLACK, PLUM, BEIGE RED, WHITE, ROYAL BLUE, HUNTER GREEN, GOLD,	Net 30	\$12.00	30.00	3.60	8.40		
2	Display Tables and Accessories Rental: Skirted Display Tables 30" High, Topped in White Vinyl, 6' L x 24" x 30" H. List all skirt colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$20.00	0.00	0.00	20.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX	BLACK, PLUM, BEIGE RED, WHITE, ROYAL BLUE, HUNTER GREEN, GOLD,	Net 30	\$18.00	30.00	5.40	12.60		
3	Display Tables and Accessories Rental: Skirted Display Tables 30" High, Topped in White Vinyl, 8' L x 24" x 30" H. List all skirt colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$25.00	0.00	0.00	25.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX	BLACK, PLUM, BEIGE RED, WHITE, ROYAL BLUE, HUNTER GREEN, GOLD,	Net 30	\$22.00	30.00	6.60	15.40		
4	Display Tables and Accessories Rental: Skirted Display Tables 30" High, Topped in White Vinyl, 4th Side Skirt. List all skirt colors available.	1	EA	Convention Expo Management Services	McAllen	TX	CEMS is listing line item as an additional add on for any 30 inch display skirted tables.	Net 30	\$5.00	0.00	0.00	5.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX	BLACK, PLUM, BEIGE RED, WHITE, ROYAL BLUE, HUNTER GREEN, GOLD,	Net 30	\$6.00	0.00	0.00	6.00		
5	Display Tables and Accessories Rental: Skirted Display Tables 30" High, Topped in White Vinyl, Table Skirt Only. List all skirt colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$10.00	0.00	0.00	10.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX	BLACK, PLUM, BEIGE RED, WHITE, ROYAL BLUE, HUNTER GREEN, GOLD,	Net 30	\$12.00	0.00	0.00	12.00		
6	Display Tables and Accessories Rental: Skirted Display Tables 42" High, Topped in White Vinyl, 4' L x 24" x 42" H. List all skirt colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$20.00	0.00	0.00	20.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX	BLACK, PLUM, BEIGE RED, WHITE, ROYAL BLUE, HUNTER GREEN, GOLD,	Net 30	\$12.00	20.00	2.40	9.60		
7	Display Tables and Accessories Rental: Skirted Display Tables 42" High, Topped in White Vinyl, 6' L x 24" x 42" H. List all skirt colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$25.00	0.00	0.00	25.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX	BLACK, PLUM, BEIGE RED, WHITE, ROYAL BLUE, HUNTER GREEN, GOLD,	Net 30	\$18.00	20.00	3.60	14.40		
8	Display Tables and Accessories Rental: Skirted Display Tables 42" High, Topped in White Vinyl, 8' L x 24" x 42" H. List all skirt colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$30.00	0.00	0.00	30.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX	BLACK, PLUM, BEIGE RED, WHITE, ROYAL BLUE, HUNTER GREEN, GOLD,	Net 30	\$22.00	20.00	4.40	17.60		

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Bid Item Number	Item Description	Quantity	UOM	Name	City	State	Alt Description	Payment Terms	Unit Cost	Discount Percent	Discount Dollars	Extended Amount	No Bid Flag	Notes:
9	Display Tables and Accessories Rental: Skirted Display Tables 42" High, Topped in White Vinyl, 4th Side Skirt. List all skirt colors available.	1	EA	Convention Expo Management Services	McAllen	TX	CEMS is listing line item as an additional add on for any 42 inch display skirted tables.	Net 30	\$7.00	0.00	0.00	7.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX	BLACK, PLUM, BEIGE RED, WHITE, ROYAL BLUE, HUNTER GREEN, GOLD,	Net 30	\$6.00	0.00	0.00	6.00		
10	Display Tables and Accessories Rental: Skirted Display Tables 42" High, Topped in White Vinyl, Table Skirt Only. List all skirt colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$20.00	0.00	0.00	20.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX	BLACK, PLUM, BEIGE RED, WHITE, ROYAL BLUE, HUNTER GREEN, GOLD,	Net 30	\$20.00	20.00	4.00	16.00		
11	Display Tables and Accessories Rental: Un-Skirted Display Tables 30" High, Topped in White Vinyl, 4' L x 24" x 30" H.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$10.00	0.00	0.00	10.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$12.00	30.00	3.60	8.40		
12	Display Tables and Accessories Rental: Un-Skirted Display Tables 30" High, Topped in White Vinyl, 6' L x 24" x 30" H.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$15.00	0.00	0.00	15.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$18.00	30.00	5.40	12.60		
13	Display Tables and Accessories Rental: Un-Skirted Display Tables 30" High, Topped in White Vinyl, 8' L x 24" x 30" H.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$20.00	0.00	0.00	20.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$22.00	30.00	6.60	15.40		
14	Display Tables and Accessories Rental: Un-Skirted Display Tables 42" High, Topped in White Vinyl, 4' L x 24" x 42" H.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$15.00	0.00	0.00	15.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$6.00	0.00	0.00	6.00		
15	Display Tables and Accessories Rental: Un-Skirted Display Tables 42" High, Topped in White Vinyl, 6' L x 24" x 42" H.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$20.00	0.00	0.00	20.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$12.00	0.00	0.00	12.00		
16	Display Tables and Accessories Rental: Un-Skirted Display Tables 42" High, Topped in White Vinyl, 8' L x 24" x 42" H.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$25.00	0.00	0.00	25.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$18.00	0.00	0.00	18.00		
17	Display Tables and Accessories Rental: Specialty Tables 30" Diameter and Un-Skirted, Cafe Table 30" H.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$15.00	0.00	0.00	15.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
18	Display Tables and Accessories Rental: Specialty Tables 30" Diameter and Un-Skirted, Cocktail Table 42" H.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$20.00	0.00	0.00	20.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
19	Display Tables and Accessories Rental: Table Risers, Covered in White Vinyl, 4' L x 12" W x 12" H.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$10.00	0.00	0.00	10.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
20	Display Tables and Accessories Rental: Table Risers, Covered in White Vinyl, 6' L x 12" W x 12" H.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$10.00	0.00	0.00	10.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
21	Display Tables and Accessories Rental: Table Risers, Covered in White Vinyl, 8' L x 12" W x 12" H.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$10.00	0.00	0.00	10.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	

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Bid Item Number	Item Description	Quantity	UOM	Name	City	State	Alt Description	Payment Terms	Unit Cost	Discount Percent	Discount Dollars	Extended Amount	No Bid Flag	Notes:	
22	Display Tables and Accessories Rental: Folding Chair.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$2.00	0.00	0.00	2.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$4.00	0.00	0.00	4.00			
23	Display Tables and Accessories Rental: Module High Stool - 29" Tall.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$25.00	0.00	0.00	25.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
24	Display Tables and Accessories Rental: Pegboard, 4' x 8' Horizontal.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$55.00	0.00	0.00	55.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
25	Display Tables and Accessories Rental: Pegboard, 4' x 8' Vertical.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$55.00	0.00	0.00	55.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
26	Display Tables and Accessories Rental: Tack Board, 4' x 8' Horizontal.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$65.00	0.00	0.00	65.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
27	Display Tables and Accessories Rental: Tack Board, 4' x 8' Vertical.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$65.00	0.00	0.00	65.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
28	Display Tables and Accessories Rental: Bag Rack.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$15.00	0.00	0.00	15.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$10.00	0.00	0.00	10.00			
29	Display Tables and Accessories Rental: Easel	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$15.00	0.00	0.00	15.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$15.00	0.00	0.00	15.00			
30	Display Tables and Accessories Rental: Wastebasket.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$5.00	0.00	0.00	5.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX	WASTE BASKET WITH LINER INCLUDES THROWING OF TRASH AND REPLACING LINER	Net 30	\$10.00	20.00	2.00	8.00			
31	Display Tables and Accessories Rental: Cart (500 lbs max).	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$75.00	0.00	0.00	75.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
32	Carpet and Accessories Rental: Carpet, 10' x 10'. List all colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$30.00	0.00	0.00	30.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX	RED BLUE BLACK	Net 30	\$90.00	0.00	0.00	90.00			
33	Carpet and Accessories Rental: Carpet, 10' x 20'. List all colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$60.00	0.00	0.00	60.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX	RED BLUE BLACK	Net 30	\$150.00	0.00	0.00	150.00			
34	Carpet and Accessories Rental: Carpet, 10' x 30'. List all colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$90.00	0.00	0.00	90.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX	RED BLUE BLACK	Net 30	\$200.00	0.00	0.00	200.00			
35	Carpet and Accessories Rental: Carpet, 10' x 40'. List all colors available.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$120.00	0.00	0.00	120.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX	RED BLUE BLACK	Net 30	\$250.00	0.00	0.00	250.00			

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Bid Item Number	Item Description	Quantity	UOM	Name	City	State	Alt Description	Payment Terms	Unit Cost	Discount Percent	Discount Dollars	Extended Amount	No Bid Flag	Notes:	
36	Carpet and Accessories Rental: Carpet Padding per sq ft.	1	SQFT	Convention Expo Management Services	McAllen	TX		Net 30	\$0.15	0.00	0.00	0.15			
		1	SQFT	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.40	0.00	0.00	0.40			
37	Carpet and Accessories Rental: Carpet Taping per linear ft.	1	FT	Convention Expo Management Services	McAllen	TX		Net 30	\$2.00	0.00	0.00	2.00			
		1	FT	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00			
38	Carpet Cleaning: Vacuum Daily. Provide cost per sq ft.	1	SQFT	Convention Expo Management Services	McAllen	TX		Net 30	\$1.00	0.00	0.00	1.00			
		1	SQFT	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00			
39	Porter Service: up to 300 sq ft. Provide cost per day.	1	DAY	Convention Expo Management Services	McAllen	TX		Net 30	\$5.00	0.00	0.00	5.00			
		1	DAY	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
40	Porter Service: up to 301-500 sq ft. Provide cost per day.	1	DAY	Convention Expo Management Services	McAllen	TX		Net 30	\$10.00	0.00	0.00	10.00			
		1	DAY	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
41	Pipe and Drape Rental: 3' High Drape (includes hardware). Provide Cost per Ft. List all colors available.	1	FT	Convention Expo Management Services	McAllen	TX	Line item is quoted per linear foot	Net 30	\$2.00	0.00	0.00	2.00			
		1	FT	Rose Creations Conv Decor	Weslaco	TX	UPRIGHT BASE AND EXPANDO PER LIN FT	Net 30	\$2.50	0.00	0.00	2.50			
42	Pipe and Drape Rental: 8' High Drape (includes hardware). Provide Cost per Ft. List all colors available.	1	FT	Convention Expo Management Services	McAllen	TX	Line item is quoted per linear foot	Net 30	\$4.00	0.00	0.00	4.00			
		1	FT	Rose Creations Conv Decor	Weslaco	TX	UPRIGHT BASE AND EXPANDO PER LIN FT	Net 30	\$4.50	0.00	0.00	4.50			
43	Pipe and Drape Rental: 3' Steel Uprights.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$2.50	0.00	0.00	2.50			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
44	Pipe and Drape Rental: 8' Steel Uprights.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$7.50	0.00	0.00	7.50			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
45	Pipe and Drape Rental: 3' Steel Bases.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$2.50	0.00	0.00	2.50			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
46	Pipe and Drape Rental: 8' Steel Bases.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$7.50	0.00	0.00	7.50			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
47	Pipe and Drape Rental: 6' - 10' Steel Expanders.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$10.00	0.00	0.00	10.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		
48	Convention Exhibitor Booth Signs and Graphics: 11" x 14" Horizontal or Vertical, digitally produced on white foam core.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$25.00	0.00	0.00	25.00			
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid		

Awarded items are highlighted in yellow below - primary awarded vendor				Alternate items are highlighted in orange - secondary awarded vendor										
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49	Convention Exhibitor Booth Signs and Graphics: 14" x 22" Horizontal or Vertical, digitally produced on white foam core.													
		1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$25.00	0.00	0.00	25.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
50	Convention Exhibitor Booth Signs and Graphics: 22" x 28" Horizontal or Vertical, digitally produced on white foam core.													
		1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$25.00	0.00	0.00	25.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
51	Convention Exhibitor Booth Signs and Graphics: 28" x 44" Horizontal or Vertical, digitally produced on white foam core.													
		1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$45.00	0.00	0.00	45.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
52	Convention Exhibitor Booth Signs and Graphics: 1 m x 8' Free Standing Single Sided.													
		1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$250.00	0.00	0.00	250.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
53	Convention Exhibitor Booth Signs and Graphics: 7" x 44" (ID Sign) Card Stock.													
		1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$5.00	0.00	0.00	5.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
54	Convention Exhibitor Booth Signs and Graphics: Custom Graphics with Customer Supplied Graphics. Provide Cost per Sq Ft.													
		1	SQFT	Convention Expo Management Services	McAllen	TX		Net 30	\$55.00	0.00	0.00	55.00		
		1	SQFT	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
55	Convention Exhibitor Booth Signs and Graphics: Custom Graphics Design. Provide Cost per Hour.													
		1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$75.00	0.00	0.00	75.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
56	Equipment Rental: Forklift up to 5,000 lbs Capacity. Straight-time Hourly Rental, includes forklift and one operator.													
		1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$450.00	0.00	0.00	450.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
57	Equipment Rental: Forklift up to 5,000 lbs Capacity. Overtime Hourly Rental, includes forklift and one operator.													
		1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$750.00	0.00	0.00	750.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
58	Equipment Rental: Forklift up to 5,000 lbs Capacity. Double-time Hourly Rental, includes forklift and one operator.													
		1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$1,000.00	0.00	0.00	1,000.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
59	Equipment Rental: Forklift up to 10,000 lbs Capacity. Straight-time Hourly Rental, includes forklift and one operator.													
		1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$1,000.00	0.00	0.00	1,000.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
60	Equipment Rental: Forklift up to 10,000 lbs Capacity. Overtime Hourly Rental, includes forklift and one operator.													
		1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$1,250.00	0.00	0.00	1,250.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
61	Equipment Rental: Forklift up to 10,000 lbs Capacity. Double-time Hourly Rental, includes forklift and one operator.													
		1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$1,500.00	0.00	0.00	1,500.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	

Awarded items are highlighted in yellow below - primary awarded vendor			Alternate items are highlighted in orange - secondary awarded vendor											
Bid Item Number	Item Description	Quantity	UOM	Name	City	State	Alt Description	Payment Terms	Unit Cost	Discount Percent	Discount Dollars	Extended Amount	No Bid Flag	Notes:
62	Equipment Rental: Forklift up to 20,000 lbs Capacity. Straight-time Hourly Rental, includes forklift and one operator.	1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$1,500.00	0.00	0.00	1,500.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
63	Equipment Rental: Forklift up to 20,000 lbs Capacity. Overtime Hourly Rental, includes forklift and one operator.	1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$1,750.00	0.00	0.00	1,750.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
64	Equipment Rental: Forklift up to 20,000 lbs Capacity. Double-time Hourly Rental, includes forklift and one operator.	1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$2,000.00	0.00	0.00	2,000.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
65	Exhibitor Display Set-Up with exhibitor direct supervision. Straight-time rates based on one (1) man, per one (1) hour.	1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$55.00	0.00	0.00	55.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
66	Exhibitor Display Set-Up with exhibitor direct supervision. Overtime rates based on one (1) man, per one (1) hour.	1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$85.00	0.00	0.00	85.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
67	Exhibitor Display Set-Up with exhibitor direct supervision. Double-time rates based on one (1) man, per one (1) hour.	1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$85.00	0.00	0.00	85.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
68	Exhibitor Display Set-Up without exhibitor direct supervision. Straight-time rates based on one (1) man, per one (1) hour.	1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$55.00	0.00	0.00	55.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
69	Exhibitor Display Set-Up without exhibitor direct supervision. Overtime rates based on one (1) man, per one (1) hour.	1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$65.00	0.00	0.00	65.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
70	Exhibitor Display Set-Up without exhibitor direct supervision. Double-time rates based on one (1) man, per one (1) hour.	1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$85.00	0.00	0.00	85.00		
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
71	Electricity Services: for Exhibitor Booths, electricity outlets rated at 500 Watts/120 Volts each. Provide cost per outlet.	1	EA	Convention Expo Management Services	McAllen	TX	N/A	Net 30	\$0.00	0.00	0.00	0.00	No Bid	
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
72	Electricity Services: other, for equipment and other event, conference or convention needs.	1	HR	Convention Expo Management Services	McAllen	TX	N/A	Net 30	\$0.00	0.00	0.00	0.00	No Bid	
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
73	Lighting: for event, conference or convention needs.	1	EA	Convention Expo Management Services	McAllen	TX	N/A	Net 30	\$0.00	0.00	0.00	0.00	No Bid	
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
74	Lighting Services: for event, conference or convention needs. Provide cost per hour.	1	HR	Convention Expo Management Services	McAllen	TX	N/A	Net 30	\$0.00	0.00	0.00	0.00	No Bid	
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
75	Stages: for event, conference or convention needs. Provide cost per sq ft.	1	SQFT	Convention Expo Management Services	McAllen	TX	\$65 per 4' x 8' x 12" or 24" decks	Net 30	\$65.00	0.00	0.00	65.00		
		1	SQFT	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	

Awarded items are highlighted in yellow below - primary awarded vendor

Alternate items are highlighted in orange - secondary awarded vendor

Bid Item Number	Item Description	Quantity	UOM	Name	City	State	Alt Description	Payment Terms	Unit Cost	Discount Percent	Discount Dollars	Extended Amount	No Bid Flag	Notes:
76	Furniture: for event, conference or convention needs.	1	EA	Convention Expo Management Services	McAllen	TX	Lounge Area (set for 7 people)	Net 30	\$400.00	0.00	0.00	400.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
77	Decor: for event, conference or convention needs.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
78	Decor Services: for event, conference or convention needs. Provide cost per hour.	1	HR	Convention Expo Management Services	McAllen	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
		1	HR	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
79	Supplies: for event, conference or convention needs.	1	EA	Convention Expo Management Services	McAllen	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00	No Bid	
80	Alternate Product/Service Price List Catalog for Decor and Merchandise Services that include, but will not be limited to: the rental and/or purchase of items to support events, conventions and conferences, including but not limited to, pipes and drapes, display tables, linens, temporary flooring, props, lightening, signs and graphics, decor, supplies, furniture, equipment, and electrical set-up and support on an as-needed basis, and other goods and/or services within the scope of this RFP. ONLY alternate items and product price lists/catalogs that meet the scope and intent of this bid solicitation will be accepted for consideration. ROPC MEMBERS MAY REQUIRE PRICE QUOTES AND/OR PRICE COMPARISON/ANALYSIS WHEN PURCHASING ITEMS LISTED UNDER THIS CATEGORY.	1	EA	Convention Expo Management Services	McAllen	TX	See Attachment	Net 30	\$0.00	0.00	0.00	0.00		
		1	EA	Rose Creations Conv Decor	Weslaco	TX		Net 30	\$0.00	0.00	0.00	0.00		

Deviations and Exceptions:

Convention Expo Management Services: no deviations or exceptions

Rose Creations Conv Décor: no deviations or exceptions

**ATTACHMENT B - ALTERNATE PRODUCT/SERVICE PRICE LIST CATALOG
REGION ONE EDUCATION SERVICE CENTER PURCHASING COOPERATIVE (ROPC)
Décor Services and Merchandise RFP 20-AGENCY-000068
Effective July 1, 2019 - August 31, 2020 with 3 one-year extension options**

Bid item #	Detailed List of Alternate Products and/or Services Offered, if offering an alternate to an item in the Items tab, specify the bid item # (add additional rows as needed):	SKU/ Product #:	Pack Size:	List Price:	Discount:	Price to Coop Member:	Unit of Measure (UOM): i.e. case, each, per hour, etc.	Minimum Order:
1	Café Tables	N/A	N/A	\$20.00	\$0.00	\$20.00	each	none
2	Park Benches	N/A	N/A	\$55.00	\$0.00	\$55.00	each	none
3	Modular High Stool Gray Fabric	N/A	N/A	\$35.00	\$0.00	\$35.00	each	none
4	Chef Mirror With Counter High Table	N/A	N/A	\$250.00	\$0.00	\$250.00	each	none
5	Gas Lift Chairs	N/A	N/A	\$75.00	\$0.00	\$75.00	each	none
6	Red Velvet Stanchion	N/A	N/A	\$25.00	\$0.00	\$25.00	each	none
7	Bag Racks	N/A	N/A	\$25.00	\$0.00	\$25.00	each	none
8	Vertical or Horizontal Push Pin Boards	N/A	N/A	\$65.00	\$0.00	\$65.00	each	none
9	Red Carpet	N/A	Per SQ	\$0.30	\$0.00	\$0.30	each	none
10	Tuxedo Carpet	N/A	Per SQ	\$0.30	\$0.00	\$0.30	each	none
11	Silver Carpet	N/A	Per SQ	\$0.30	\$0.00	\$0.30	each	none
12	Black Carpet	N/A	Per SQ	\$0.30	\$0.00	\$0.30	each	none
13	Green Carpet	N/A	Per SQ	\$0.30	\$0.00	\$0.30	each	none
14	Blue Carpet	N/A	Per SQ	\$0.30	\$0.00	\$0.30	each	none
15	Entrance Unit	N/A	N/A	\$750.00	\$0.00	\$750.00	each	none
16	Sign Towers	N/A	N/A	\$250.00	\$0.00	\$250.00	each	none
17	Sign Holders (Single sided or Double sided)	N/A	N/A	\$65.00	\$0.00	\$65.00	each	none
18	Banner	N/A	Per SQ	\$4.50	\$0.00	\$4.50	each	none
19	Registration Counter	N/A	N/A	\$125.00	\$0.00	\$125.00	each	none
20	Floor Clings (cost per square foot)	N/A	Per SQ	\$5.50	\$0.00	\$5.50	each	none
21	Booth Package Rental Including -	N/A	Per Booth	\$40.00	\$0.00	\$40.00	each	none
	10' x 10' - 1 - 6' exhibit skirted table,		package					
	8' - backdrop drape and 3' -							
	dividers drape, carpet & 1 - I.D. sign (no substitution or changes permitted)							

Region One Education Service Center
Region One Purchasing Cooperative
Décor and Merchandise Services RFP 20-AENCY-000068
Effective July 1, 2019 - August 31, 2020 with 3 one-year extension options
Evaluation Criteria

Evaluation Criteria	Max Points	Convention Expo Management Services	Rose Creations Conv Decor
(1) The cost to Region One ESC's cooperative members	55	55	37.18
(2) The reputation of the vendor and of the vendor's goods and services - (references)	5	1.66	3.31
(3) The quality of the vendor's service(s)/good(s) - (references)	5	1.66	3.33
(4) The extent to which the goods or services meet Region One ESC and its cooperative member's needs (applicability, compliance w/ specifications, regulations, etc.);	5	5	4
(5) The vendor's past relationship with Region One ESC and/or its cooperative members, if any	5	5	5
(6) *The impact on Region One ESC and its member's ability to comply with laws and rules relating to historically underutilized businesses (HUB) – Texas Education Code 44.031(b)(6) or Small and Minority Firms, Women's Business Enterprises, and Labor Surplus Area Firms - 2 CFR 200.312	0	0	0
(7) The total long-term cost to Region One ESC and its cooperative members to acquire the vendor's service(s)/good(s)	5	5	5
(8) For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor's ultimate parent company or majority owner (a) has its principal place of business in this State, or (b) employs at least 500 persons in this State; (NOTE: As a general rule, Region One ESC, and its cooperative members, may not apply geographic preference for procurements involving Federal funds. See 2 CFR § 200.319. However, Region One ESC, and its cooperative members, may apply an optional geographic preference in the procurement of unprocessed locally grown or locally raised agricultural products for use in a Child Nutrition Program. See 7 CFR §210 (National School Lunch Program), 215 (Special Milk Program for Children), 220 (School Breakfast Program), 225 (Summer Food Service Program), and 226 (Child and Adult Care Food Program). For the purpose of this bid solicitation, only when a value is assigned to this criteria is geographic preference utilized and applied.	0	0	0
(9) Any other relevant factor that Region One ESC or its members would consider in selecting a vendor, including:			
a. Submission of line item quotes	10	10	10
b. Delivery terms	2	2	2
c. Minimum order/delivery requirements	1	1	1
d. Lead time	1	1	1
e. Ships via company truck	1	1	1
f. Warranty	1	1	1
g. Cancellation policy	1	1	1
h. Proof of Insurance	1	1	1
i. Material Safety Data Sheets, and /or health & Safety Certificates / Licenses as applicable	1	0	0
j. Evidence of Financial Health and Stability: Audited Financial Statement or Most Recent Filed Tax Return, Credit Report, etc	1	1	0
TOTAL:	100	92	76
Notes:			

Region One Education Service Center
Region One Purchasing Cooperative
Décor and Merchandise Services RFP 20-AENCY-000068
Effective July 1, 2019 - August 31, 2020 with 3 one-year extension options
Checklist

Question/Answer	Convention Expo Management Services	Rose Creations Conv Decor
#1: What is the full legal name of the firm?	Convention and Expo Management Services, LLC	Rose Creations Conv Decor
#2: Where is the firm located (City, State)?	McAllen, Texas And Austin, Texas	Weslaco, TX
#3: What is the firms mailing address?	P.O. BOX 6330, McAllen, TX 78502 And P.O. BOX 1547, Austin, TX 78767	P.O. Box 1833
#4: What is the DUNS #?	01-833-7710	Pending
#5: List all owners of the firm for non-publicly traded companies. For publicly traded companies note N/A.	Chris Brasher - Managing Partner Richard Rocha - Managing Partner	n/a
#6: Company Website:	www.conventionandexpo.net	n/a
#7: Bidder Contact Information (Name, phone number & email address).	Mario Rodriguez 956-602-2220 mrodriguez@conventionandexpo.net	Beatriz Rose Rodriguez (956) 314-1640 rosecreationsconvdecor@yahoo.com
#8: Sales/Customer Service/Technician Contact Information (Name, phone number & email address).	Mario Rodriguez 956-602-2220 mrodriguez@conventionandexpo.net And Sally Tapia 512-589-5078 stapia@conventionandexpo.net	Beatriz Rose Rodriguez (956) 314-1640 rosecreationsconvdecor@yahoo.com
#9: Number of years the Firm has been in business under the above full legal name?	10 years	10
#10: What is the firms number of years of experience providing Maintenance Department - Building, Material, Hardware, Supplies, Equipment and Repairs?	Over 20 years	10
#11: What is the firms experience serving school districts?	Expos, Conference, Meeting, Graduations, special events and more from Signage, carpet, Booth set ups and more	10
#12: Does the firm offer additional discounts for large volume/quantity services/purchases? Specify.	N/A	we offer discounts on small & large shows
#13: Are there any order/service minimums? Specify.	No minimums required.	no
#14: Are there any claims, judgements, arbitration, proceedings or suits pending or outstanding against the Firm, its officers, employees or agents, including bankruptcv? If YES. provide details.	No	no
#15: Did you upload in the Attachments tab the entire RFP Response?	Yes	Yes
#16: Did you upload in the Attachments tab the Reference Form?	Yes	Yes
#17: Did you upload in the Attachments tab the Form W-9?	Yes	Yes
#18: Did you upload in the Attachments tab the signed and notarized Affidavits and Certifications?	Yes	Yes
#19: Did you upload in the Attachments tab the Form CIQ?	Yes	Yes
#20: Did you upload in the Attachments tab the Form 1295? If not applicable, note N/A.	Yes	Yes
#21: Did you upload in the Attachments tab the Deviations and Exceptions Form?	Yes	Yes
#22: Did you upload in the Attachments tab the Attachment B Alternate Product/Service Price List Catalog?	Yes	Yes
#23: Did you upload in the Attachments tab Proof of Insurance?	Yes	Yes
#24: Did you upload in the Attachments tab Evidence of Financial Health and Stability?	No	Yes
#25: Did you upload in the Attachments tab the Supplement Contract? If not applicable, note N/A.	N/A	n/a
#26: Did you upload in the Attachments tab the MWBE, HUB, SBE, LSA Certificates? If not applicable, note N/A.	Yes	n/a
#27: Does the firm agree to include the following on each invoice: Purchase order number, name of district, name of campus/department(if available), itemization of products ordered. Name of person ordering?	Yes	Yes
#28: Does the firm agree to provide ROPC sales information on a quarterly basis as specified in the Special Terms and Conditions?	No	Yes
#29: Are deliveries made via company owned and operated delivery trucks? Specify.	Yes, CEMS makes delivery with CEMS owned and operated truck/vehicles. All CEMS vehicles are identified with company logos.	small events I use my ecoline ford van to carry equipment larger events I rent a 24 ft truck from enterprise or Penske
#30: DELIVERY/SERVICE LOCATIONS: Is the firm able to deliver/service all ROPC member locations as specified on Attachment A-ROPC Member List and Delivery/Service Locations?	CEMS is available to deliver to all on A-ROPC members list and locations.	yes
#31: SPECIFY DELIVERY/SERVICE LOCATIONS:	All state of Texas.	South Texas - including San Antonio
#32: EQUIPMENT REQUIREMENTS: specify any equipment requirements here.	CEMS provides all equipment needed for delivery, set up and pick up. Including but not limited to pallet jacks, hand carts, dollies and drape hampers.	n/a
#33: SHIPPING: Specify how product is shipped, i.e. common carrier, company truck, etc.	Company Truck	n/a
#34: LEAD-TIME: Specify the required lead-time requirements for orders.	14 Business days	one week
#35: PAYMENT DISCOUNT: Specify any payment discounts offered.	No payment discount available.	we offer discounts to region one ranging 20-30 % off
#36: ADDITIONAL FEES: Specify shipping, handling, fuel surcharges and/or any other additional charges or fees.	If additional fee are required. CEMS quote/invoice will specify to all A-ROPC members.	there may be a service charge thats 8.25% of cost and we can also waive it if needed as a discount

Question/Answer	Convention Expo Management Services	Rose Creations Conv Decor
#37: WARRANTY: Specify warranty on all equipment, installation, parts and service:	N/A	n/a
#38: RETURN POLICY: Specify your return policy here.	N/A	n/a
#39: CREDIT APPLICATION: Is a credit application required? Specify.	No	no
TX Comptrollers Divestment Statue Lists checked 6/11/2018:	Not listed - LAR	Not listed - LAR
SAM Check for debarment and suspension 6/12/2019:	No match found - LAR	No match found - LAR

