

Region One Education Service Center

Professional Consultant Services RFP 19-AGENCY-000048-E3

Evaluation Criteria and Scoring

Criteria	Notes	Maximum Points	AISSYS Consulting	* Bettina Atkins, Education and Leadership Consultant	Education Partners	EGT Institute, Inc.	Frances Guzman	Hermelinda H. Romeros, CPA
(1) The cost to Region One ESC and it's cooperative members;	Price list submitted	35	35.00	35.00	35.00	35.00	35.00	35.00
(2) The reputation of the vendor and of the vendor's goods and services	Reference Form (Questions #1,3-5)	10	6.67	6.67	9.79	3.33	6.67	6.67
(3) The quality of the vendor's service(s)/good(s)	Reference Form (Question #2)	30	20.00	20.00	27.50	10.00	20.00	20.00
(4) The extent to which the goods or services meet Region One ESC and its cooperative member's needs	Specification compliance	10	10	10	10	10	10	10
(5) The vendor's past relationship with Region One ESC and/or its cooperative members, if any	Reference listing	2	2	2	2	2	2	2
(6) The impact on Region One ESC and its member's ability to comply with laws and rules relating to historically underutilized businesses	HUB Form	1	0	0	0	0	0	0
(7) The total long-term cost to Region One ESC and its cooperative members to acquire the vendor's service(s)/good(s);	Renewals, Length of time prices are guaranteed	5	5	5	5	5	5	5
(8) For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor's ultimate parent company or majority owner (a) has its principal place of business in this State, or (b) employs at least 500 persons in this State*		0	0	0	0	0	0	0
(9) Any other relevant factor that Region One ESC or its members would consider in selecting a vendor, including:		7						
	a) Years of Experience/ Experience Serving School Districts-2 points		2	2	2	2	2	2
	b) References-3 points		3	3	3	3	3	3
	c) Vitae/Certificates/Licenses-1 point		1	1	1	1	1	1
	d) Evidence of Financial Health-1 point		1	1	1	1	1	1
TOTAL:		100	85.67	85.67	96.29	72.33	85.67	85.67

*(NOTE: As a general rule, Region One ESC, and its cooperative members, may not apply geographic preference for procurements involving federal funds. See 2 C.F.R. § 200.319. However, Region One ESC, and its cooperative members, may apply an optional geographic preference in the procurement of local goods and services.)

Evaluated by: Marc David Garcia, Region One ESC; Lori Ramos, Region One ESC. Form CIS will be posted to the webpage if a conflict exists.

*Bettina Atkins Education and Leadership is no longer in business

*Jeff Key was unresponsive in returning the extension documents

*Seeds Training & True North Consulting Group are already awarded under RFP 21-AGENCY-000089

*ValidateME! Is being recommended for award under RFP 21-AGENCY-000094

* Jeff Key	KAMICO Instructional Media, Inc.	Lakeshore Learning Materials	Richards Lindsay & Martin, LLP	* Seeds Training	s3strategies	* True North Consulting Group, LLC.	* ValidateME!	Walsh Gallegos Trevino Russo & Kyle P.C.	Zepol Inc.
35.00	35.00	35.00	35.00	25.00	35.00	35.00	35.00	35.00	35.00
6.67	3.13	3.33	10.00	10.00	9.79	3.33	3.33	9.79	5.00
20.00	7.50	10.00	30.00	30.00	30.00	10.00	10.00	30.00	15.00
10	10	10	10	10	10	10	10	10	10
2	2	2	2	2	2	2	2	2	2
0	0	0	0	0	0	0	0	0	0
5	5	5	5	5	5	5	5	5	5
0	0	0	0	0	0	0	0	0	0
2	2	2	2	2	2	2	2	2	2
3	3	3	3	3	3	3	3	3	3
1	1	1	1	1	1	1	1	1	1
1	1	1	1	1	1	1	1	1	1
85.67	70	72.33	99.00	89.00	98.79	72.33	72.33	98.79	79.00

inprocessed locally grown or locally raised agricultural products for use in a Child Nutrition Program. See 2 C.F.R. §§ 210 (National School Lunch Program), 215 (Special Milk Program for Children), 220 (School Breakfast Program), 225 (Summer Food Service Program), 226 (Child and Adult Care Food Program).

Region One Education Service Center
Professional Consultant Services RFP 19-03620Y (00045-E)

Table with columns: Questions, AHSV Consulting, Beltra Alamo, Education and Leadership Consultant, Education Partners, EDT Institute, Inc., Francis Gorman, Hermelinda H. Romero, CPA, Jeff Kay, KAMCO Instructional Media, Inc., Lakeshore Learning Materials, Richards Lindsey & Martin, LLP, Seeds Training, xStrategies, The North Consulting Group, LLC, ValueNet, Walsh Garage, Trevis Russel & Saly P.C., Zepher Inc.

Vendor	District / Vendor	Name	Email address	Phone #
AISYS Consulting	United ISD	Judith Garcia	judithg@uisd.net	956-473-2091
	Roma ISD	Leticia Cadena	lcadena@romaisd.com	956-849-1377
	Brooks County ISD	JV Salinas	jvsalinas@bcisd.esc2.net	361-325-8113
Bettina Atkins, Education and Leadership Consultant	Region One ESC	Eduardo Cancino	ecancino@esc1.net	956-984-6021
	Region One ESC	Melissa Lopez	mlopez@esc1.net	956-984-6220
	Region One ESC	Eliza Alvarado	ealvarado@esc1.net	956-984-6237
Education Partners	Region One ESC	Melissa Lopez	mlopez@esc1.net	956-648-2873
	The University of Texas at Austin	Connie Dawes	cdawes@ipsi.utexas.edu	512-230-8856
	The University of Texas El Paso	Juliette Caire	jcaire@utep.edu	915-526-0658
EGT Institute, Inc.	Texans Can Academies	Richard Marquez	rmarquez@texanscan.org	214-944-1985
	Cedar Hill ISD	Dr. JoAnn Rucker	jo.rucker@chisd.net	972-291-1581
	DeSoto ISD	Andrae Rhyne	andrae.rhyne@desotoisd.org	972-233-6666
Frances Guzman	Donna ISD	Sandra Martinez	scmartinez@donnaisd.net	956-461-4320
	Weslaco ISD	Andres Saenz	asanchez@wisd.us	956-969-6578
	Mercedes ISD	Olga Hines	ohines@mercedesisd.org	956-514-2000
Hermelinda H. Romeros, CPA	Edcouch-Elsa ISD	Ronaldo Cavazos	rcavazos@eeisd.org	956-262-6000
	TEA	Jeff Cottrill	jeffrey.cottrill@tea.texas.gov	512-463-9304
	Region One ESC	Connie Lopez	clopez@esc1.net	956-984-6290
Jeff Key	Lubbock Christian University	Gonzalo Rameriz	gonzalo.rameriz@lcu.edu	806-796-8800
	Texas Tech University	Dr. Angela Lumpkin	angela.lumpkin@ttu.edu	806-742-3371
	Lubbock Christian University	Kim McCullough	kim.mccullough@lcu.edu	806-796-8800
KAMICO Instructional Media, Inc.	San Benito CISD	Linda Molina	lmolina@sbcisd.net	956-361-6740
	Gainesville ISD	Dee Doshier	ddoshier@gainesvilleisd.org	254-717-7990
	Brownsville ISD	Marisela Ayala	mayala@bisd.us	956-548-8361
Lakeshore Learning Materials	Los Angeles County Dept of Education	Carolina Alvarez	alvarez_carolina@lacoedu.edu	562-922-8934
	Long Beach Unified School District	Cindy Young	cyong@lbschools.net	562-422-6868
	Burbank School District	Shwkar Abousweilem	sabousweilem@bsd111.org	708-598-0515
Richards Lindsay & Martin, LLP	Zapata County ISD	Carmen Zavala	czavala@zcisd.org	956-765-6130 x2401
	Mercedes ISD	Delia Castillo	delia.castillo@misdtx.net	956-514-2034
	Ysleta ISD	Diana Otero	dotero@yisd.net	915-434-0902
s3strategies	Harlingen CISD	Audra Rodriguez	audra.rodriguez@hcisd.org	956-618-6061
	McAllen ISD	Clarissa Abbott	clarissa.abbott@mcallenisd.net	956-618-6061
	Laredo ISD	Rocio Lopez	rlopez3@laredoisd.org	956-436-6259
Seeds Training	Region One ESC	Angela Delamar	adelamar@esc1.net	956-984-6116
	Region One ESC	Kris L. McKinney	klmckinney@esc1.net	956-984-6128
	Oregon State University	Stephanie Carnahan	stephanie.carnahan@oregonstate.edu	541-418-4332
True North Consulting Group, LLC	Aldine ISD	Cindy Bingman	cbingman@aldine.k12.tx.us	281-985-7112
	Midlothia ISD	Leslie Garakani	leslie_garakani@misd.gq	972-775-8296
	Plano ISD	Dan Armstrong	dan.armstrong@pisd.edu	469-752-8086
ValidateME!	Region 13 ESC	Trish Flores	trish.flores@esc13.txed.net	512-919-5116
	Region 18 ESC	Indhira Saenz Salazar	isalazar@esc18.net	4320567-3275
	Brownsville ISD	Bertha Pena	bapena@bisd.us	956-548-8000
Walsh Gallegos Trevino Russo & Kyle, PC	Harlingen CISD	Dr. Arturo Cavazos	arturo.cavazos@hcisd.org	956-430-9500
	Los Frenos CISD	Gonzalo Salazar	gsalazar@lfcisd.net	956-254-5000
	South Texas ISD	Dr. Marla Guerra	marla.guerra@stisd.net	956-565-2454
Zepol, Inc.	Easter Seals	Vicki Doria	vdoria@easterseals-rgv.org	956-631-9171
	Texas Migrant Council	Monica Elguezabal	mnica.elguezabal@mail.tmccentral.org	956-206-4035
	San Benito CISD	Valarie Galvan	vgalvan@sbcisd.net	956-361-6400

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Reference Questionnaire Responses

Vendor name you are providing a reference for:	Average Total Score (Maximum 40 points):	Company/District/ Organization providing reference:	1. Rate your level of satisfaction with products, pricing and/or services provided by the vendor:	2. Rate the quality of the above named Vendor's products, pricing and/or services:	3. Rate the Vendor's overall customer service and timeliness in response to customer service inquiries, issues and resolutions:	4. Rate the professional dynamics/ interaction between the Vendor and you/or staff:	5. Rate the likelihood of your company/district/ organization recommending this vendor others in the future:	Additional Comments:	Timestamp
AISYS Consulting	36.87	United ISD	4	4	4	4	4		2018/05/13 8:53:56 PM EST
AISYS Consulting	36.87	Roma ISD	4	4	4	4	4	AISYS Consulting, LLC. has provided products and services for Roma ISD for over ten years and has always completed projects on scheduled. They are very professional but yet provide a personal touch to their business. We are very confident in their work; therefore have continued to request their services and projects.	2018/05/14 8:26:46 AM EST
AISYS Consulting	0.00	Brooks County ISD							
Average Score:	24.58		2.67	2.67	2.67	2.67	2.67		
Bettina Atkins, Education and Leadership Consultant	36.87	Region One ESC	4	4	4	4	4	Quality of work, leadership skills, and experience levels.	2018/05/14 11:33:26 AM EST
Bettina Atkins, Education and Leadership Consultant	36.87	Region One ESC	4	4	4	4	4	Bettina Atkins has been an amazing partner and asset to our organization. I highly recommend her.	2018/05/13 11:44:02 AM EST
Bettina Atkins, Education and Leadership Consultant	0.00	Region One ESC							
Average Score:	24.58		2.67	2.67	2.67	2.67	2.67		
Education Partners	36.87	Region One ESC	4	4	4	4	4	Doris Teague has provided exceptional services to our Office. I highly recommend her.	2018/05/13 11:46:32 AM EST
Education Partners	36.30	The University of Texas at Austin	3	4	4	4	4	Although our work with Doris L. Teague dba Education Partners will not be completed until June 12, 2018, so far we have had a very positive experience working with her. She is professional, responsive, and very knowledgeable of the issues and subject content at hand.	2018/05/14 2:32:51 PM EST
Education Partners	29.96	The University of Texas El Paso	4	3	4	4	4	Mrs. Teague always conducts herself professionally and effectively whether conducting student workshops, professional development for staff or creating program materials. Ms. Teague is sharp, witty and highly organized.	2018/05/13 12:20:33 AM EST
Average Score:	34.38		3.67	3.67	4.00	4.00	4.00		

EGT Institute, Inc.	0.00	Texans Can Academies							
EGT Institute, Inc.	0.00	Cedar Hill ISD							
EGT Institute, Inc.	36.87	DeSoto ISD	4	4	4	4	4	I've worked with the staff at EGT Institute since 2014 in all phases of managing the GEAR UP grant for DeSoto ISD. As Project Director, I am responsible for ensuring accurate and timely reporting to the Program Office and the Department of Education. Everyone at EGT is warm, responsive, responsible and reliable. Most importantly, they go the extra mile to ensure report accuracy through ongoing communication. Since the beginning of our partnership, I've learned to trust the expertise and wisdom of Eddie and his team. They deliver on their pledge to provide extraordinary support.	2018/05/14 8:15:41 AM EST
Average Score:	12.29		1.33	1.33	1.33	1.33	1.33		
Frances Guzman	36.87	Donna ISD	4	4	4	4	4		2018/05/14 8:46:32 AM EST
Frances Guzman	0.00	Weslaco ISD							
Frances Guzman	36.87	Mercedes ISD	4	4	4	4	4	Mrs. Guzman has always been very helpful and is a very resourceful person; always finding solutions, never afraid to ask questions, is a highly ethical person. She is a "go getter" . She will benefit Region 1 with her expertise.	2018/05/14 11:51:29 AM EST
Average Score:	24.58		2.67	2.67	2.67	2.67	2.67		
Hermeinda H. Romeros, CPA	0.00	Edcouch-Elsa ISD							
Hermeinda H. Romeros, CPA	36.87	TEA	4	4	4	4	4	Linda is a consummate professional who has supported the Division of Governance's initiatives to intervene and support low performing districts--particularly in the financial domain.	2018/05/14 9:30:24 AM EST
Hermeinda H. Romeros, CPA	36.87	Region One ESC	4	4	4	4	4		2018/05/14 2:31:32 PM EST
Average Score:	24.58		2.67	2.67	2.67	2.67	2.67		
Jeff Key	12.12	Lubbock Christian University	4	4	4	4	4		2018/05/14 2:31:32 PM EST
Jeff Key	0.00	Texas Tech University							
Jeff Key	12.12	Lubbock Christian University	4	4	4	4	4		2018/05/14 2:31:32 PM EST
Average Score:	8.08		2.67	2.67	2.67	2.67	2.67		

KAMICO Instructional Media, Inc.	0.00	San Benito CISD							
KAMICO Instructional Media, Inc.	29.38	Gainesville ISD	3	3	4	4	4		2018/05/13 5:49:26 PM EST
KAMICO Instructional Media, Inc.	0.00	Brownsville ISD							
Average Score:	9.79		1.00	1.00	1.33	1.33	1.33		
Lakeshore Learning Materials	0.00	Los Angeles County Dept of Education							
Lakeshore Learning Materials	0.00	Long Beach Unified School District							
Lakeshore Learning Materials	36.87	Burbank School District	4	4	4	4	4	We have been continuously satisfied with the quality of materials, quality of professional development, and most of all the level of professionalism of all representatives from Lakeshore.	2018/05/12 3:21:55 PM EST
Average Score:	12.29		1.33	1.33	1.33	1.33	1.33		
Richards Lindsay & Martin, LLP	36.87	Zapata County ISD	4	4	4	4	4	Appreciate the expertise of services, knowledge of issues in SpEd and Section 504, the immediate response provided, & their honest communication. Both Martin & Richard have always been a great resource and source of guidance is our most challenging questions & cases.	2018/05/12 7:08:13 PM EST
Richards Lindsay & Martin, LLP	36.87	Mercedes ISD	4	4	4	4	4	Richards Lindsay and Martin, LLP have always been excellent and prompt in answering our questions. We had several issues occur in our district that required their legal guidance and their guidance was of great success. Their prompt assistance with updating and revising the Shared Service Arrangement Agreement was of excellent performance. They guided us to meet the timelines and the necessary process required by TEA. Finally, they reviewed and updated the Agreement for us and provided the necessary documents with excellent pricing.	2018/05/14 8:30:44 AM EST
Richards Lindsay & Martin, LLP	36.87	Ysleta ISD	4	4	4	4	4	This firm is consistently supportive and accessible specifically during critical situations. We could not be the best Special Ed Department in the district without the guidance of an excellent firm such as Richards, Lindsey and Martin.	2018/05/14 9:58:27 AM EST
Average Score:	36.87		4.00	4.00	4.00	4.00	4.00		

s3strategies	36.87	Harlingen CISD	4	4	4	4	4	s3strategies, has provided continued professional growth for our teachers for years.	2018/05/14 9:28:40 AM EST
s3strategies	36.87	McAllen ISD	4	4	4	4	4	S3 Strategies is a professional and knowledgeable company that provides the best practices strategies and TEKS-based review materials my teachers need. I highly recommend any training or materials from S3 Strategies!	2018/05/14 3:00:48 PM EST
s3strategies	36.30	Laredo ISD	4	4	3	4	4	S3 Strategies consultants are highly reliable and motivated to meet the needs of the district. Their professionalism and enthusiasm are unwavering.	2018/05/15 2:21:47 PM EST
Average Score:	36.68		4.00	4.00	3.67	4.00	4.00		
Seeds Training	36.87	Region One ESC	4	4	4	4	4	SEEDS offers high quality, impactful, life changing experiences that effectively develop student leaders. The workshops are engaging and innovative.	2018/05/14 11:41:56 AM EST
Seeds Training	36.87	Region One ESC	4	4	4	4	4	Greg and Justin are the best at what they do and I've known them and worked with them for 10 years. They are professionals who deliver services better than their competitors. I can't say enough positive things about them.	2018/05/14 7:37:51 AM EST
Seeds Training	36.87	Oregon State University	4	4	4	4	4	Seeds is simply the best in the business from our experience. They are professional, creative, flexible and always deliver a top-notch program for our students.	2018/05/14 10:16:33 AM EST
Average Score:	36.87		4.00	4.00	4.00	4.00	4.00		
True North Consulting Group, LLC	36.87	Aldine ISD	4	4	4	4	4	True North has provide excellent service with excellent professionalism.	2018/05/14 10:04:08 AM EST
True North Consulting Group, LLC	0.00	Midlothia ISD							
True North Consulting Group, LLC	0.00	Plano ISD							
Average Score:	12.29		1.33	1.33	1.33	1.33	1.33		
ValidateME!	0.00	Region 13 ESC							
ValidateME!	0.00	Region 18 ESC							
ValidateME!	36.87	Brownsville ISD	4	4	4	4	4		2018/05/14 9:26:23 AM EST
Average Score:	12.29		1.33	1.33	1.33	1.33	1.33		

Walsh Gallegos Trevino Russo & Kyle, PC	36.30	Harlingen CISD	4	4	4	4	3	Excellent Firm and highly professional and knowledgeable.	2018/05/14 1:41:24 PM EST
Walsh Gallegos Trevino Russo & Kyle, PC	36.87	Los Frenos CISD	4	4	4	4	4	They stay abreast of the issues that cause legal issues for school districts. They have been our legal counsel for the past 13 years and have never led us wrong. They have staff that specializes in different aspects of school law.	2018/05/13 8:41:21 PM EST
Walsh Gallegos Trevino Russo & Kyle, PC	36.87	South Texas ISD	4	4	4	4	4	This firm is very knowledgeable about school law and provide excellent service.	2018/05/14 9:18:19 AM EST
Average Score:	36.68		4.00	4.00	4.00	4.00	3.67		
Zepol, Inc.	18.44	Easter Seals	2	2	2	2	2	She communicates well with the staff and completes visits as per the plan of service for each child in ECI.	2018/05/14 3:33:11 PM EST
Zepol, Inc.	36.87	Texas Migrant Council	4	4	4	4	4	Professional, dependable, and pricing .	2018/05/12 6:39:06 PM EST
Zepol, Inc.	0.00	San Benito CISD							
Average Score:	18.44		2.00	2.00	2.00	2.00	2.00		

KEY

- 0 - Never
- 1 - Unlikely
- 2 - Likely
- 3 - Highly Likely
- 4 - Will Recommend

Vendor	Email	DUNS	Suspended/ Debarred	References	W9	Affidavits & Certifications	FORM CIQ	FORM 1295	Deviations	HUB	Insurance Expires	Other notes:
AISYS Consulting	aworsham@aisysconsulting.com	056916441	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	Yes,12-14-2020	
Bettina Atkins, Education and Leadership Consultant	tatkings@rqv.rr.com	065038110	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	No	
Education Partners	doristeague540@gmail.com	847087827	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	Yes,01-07-2021	
EGT Institute, Inc.	cathy@egtinstitute.com	pending	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	Yes,07-26-2020	
Frances Guzman	frguz110460@gmail.com	081180680	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	Yes	Yes,11-12-2020	
Hermelinda H. Romeros, CPA	lhromeros@yahoo.com	039870479	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	No	
Jeff Key	awesomepe2000@gmail.com	081185494	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	Yes,01-17-2021	
KAMICO Instructional Media, Inc.	kmichael@kamico.com	092468865	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	Yes,02-28-2021	
Lakeshore Learning Materials	biddept@lakeshorelearning.com	056916441	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	Yes,12-14-2020	
Richards Lindsay & Martin, LLP	office@rlmedlaw.com	065038110	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	No	
s3strategies	steve.beasley@s3strategies.net	081186639	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	Yes,11-01-2020	
Seeds Training	greg@seedstraining.com	060751700	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	No	
True North Consulting Group, LLC	sales@tncg.com	081180680	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	Yes	Yes,11-12-2020	
ValidateME!	ellongueras@validate-me.org	039870479	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	No	
Walsh Gallegos Trevino Russo & Kyle, PC	jdelossantos@wabsa.com	-	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	Yes,01-01-2021	
Zepol, Inc.	zepold@aol.com	081185494	No	Yes, 3	Yes	Yes - no exceptions	Yes	Yes - Acknowledged 08/14/2020	No	No	Yes,01-17-2021	