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Executive Director

# Region One Education Service Center

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TO: Region One Purchasing Cooperative (ROPC) Members

FROM: America Retana, Purchasing Cooperative Specialist

SUBJECT: Fire, Law Enforcement, Public Safety, Security - Equipment, Supplies, Systems, and Repairs  
RFP 18-AGENCY-00036-Extension 3 of 3

DATE: November 17, 2020

This request for proposal (RFP) allows Region One Education Service Center, and its Region One Purchasing Cooperative (ROPC) members, the opportunity to contract with qualified vendors for Fire, Law Enforcement, Public Safety, Security – Equipment, Supplies, Systems, and Repairs on an as-needed basis to procure services that include, but not be limited to body cameras, surveillance items, uniforms, foot-wear and tactical gear. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. ROPC members are responsible for the selection of goods and/or services available to meet their needs.

On November 15, 2017, the Region One ESC Purchasing Department, acting on behalf of its ROPC members received eight (8) responses to Fire, Law Enforcement, Public Safety, Security - Equipment, Supplies, Systems, and Repairs RFP 18-AGENCY-00036. Proposals were evaluated to select the best qualified vendors based on the established criteria, see the tabulation and evaluation summary.

On December 19, 2017, the Region One Board of Directors met to review and approve the recommendations of the Region One Purchasing Cooperative (ROPC), for award of Fire, Law Enforcement, Public Safety, Security - Equipment, Supplies, Systems, and Repairs RFP 18-AGENCY-00036, effective January 1, 2018 through December 31, 2018 with the option to extend up to three (3) additional one-year periods if all parties are in agreement. Six vendors were awarded.

On September 18, 2018 the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC, for award of RFP 18-AGENCY-00036, Extension 1 of 3, effective January 1, 2019 through December 31, 2019 with two (2) one-year extension options remaining. Five (5) vendors accepted the extension agreement and one (1) vendor declined, WatchGuard, Inc. – Allen, TX.

On September 17, 2019 the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC, acting on behalf of its members, for award of RFP 18-AGENCY-00036, Extension 2 of 3, effective January 1, 2020 through December 31, 2020 with one (1) one-year extension options remaining. Four (4) vendors accepted the extension agreement and one (1) unresponsive vendor, *Safety Vision LLC, Houston, TX*.

On November 17, 2020, the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC, acting on behalf of its members, for award of RFP 18-AGENCY-00036, Extension 3 of 3, effective January 1, 2021 through December 31, 2021 with no additional extension options remaining. Four (4) vendors accepted the extension agreement. The following four (4) vendors are awarded for Fire, Law Enforcement, Public Safety, Security - Equipment, Supplies, Systems, and Repairs RFP 18-AGENCY-00036-E3 based on the extension agreements received, including pricing and services that best meet the need of our members: ***American Surveillance Co, Brownsville, TX; Digital Ally, Inc., Lenexa, KS; GT Distributors, Austin, TX; South Texas Communications, McAllen, TX.***

For your convenience, the order guide has been posted on the Region One Purchasing Cooperative Cooperative Web page at [www.escl.net/ROPC](http://www.escl.net/ROPC), Awarded Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Cooperative at [eBuyOne@escl.net](mailto:eBuyOne@escl.net):

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