



*Daniel P. King, Ph.D.*  
*Executive Director*

# Region One Education Service Center

1900 W. Schunior, Edinburg, TX 78541 ♦ Ph (956) 984-6000 ♦ Fax (956) 984-7655

**TO:** Region One Purchasing Cooperative (ROPC) Members

**FROM:** America Retana, Purchasing Cooperative Specialist

**SUBJECT:** **Region One Purchasing Cooperative General Merchandise and School Related Supplies RFP 23-AGENCY-000118**

**DATE:** **August 18, 2022**

This proposal (RFP) allows Region One Education Service Center and its Region One Purchasing Cooperative (ROPC) members the opportunity to contract with qualified vendors for General Merchandise and School Related Supplies on an as-needed basis to procure services that include, but not limited to general office supplies, erasers, inks, leads, pens, pencils, etc.; office mechanical aids, small machines, and apparatuses; office machines, equipment, and accessories; computer accessories and supplies; school equipment, teaching aids, and supplies; and crafts. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. ROPC members are responsible for the selection of goods and/or services available to meet their needs.

On August 3, 2022, the Region One ESC Purchasing Department received Twenty-five (25) responses to General Merchandise and School Related Supplies RFP 23-AGENCY-000118. Proposals were evaluated to select the best qualified vendors based on the established criteria. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater.

On August 18, 2022 the Region One ESC Board of Directors met to review and approve the recommendation of the Region One Purchasing Cooperative (ROPC) for General Merchandise and School Related Supplies RFP 23-AGENCY-000118. Twenty-one (21) vendors were recommended for award. The following four (4) vendors were not recommended for award due to incomplete responses: 4imprint, Inc – Oshkosh, WI; American Eagle Co. DBA Teachers Discovery – Auburn Hills, MI; Express Booksellers – Dallas, TX; Netsync Network Solutions – McAllen, TX, item pricing nor a price list was provided with their proposal submission.

The following vendors were awarded for ROPC General Merchandise and School Related Supplies RFP 23-AGENCY-000118, based on the proposals received, including pricing and services that best meet the needs of the cooperative members. The term of this proposal is effective September 1, 2022 through August 31, 2023 with four (4) additional one-year extension options, if all parties are in agreement:

1. Christina Price dba ASW Enterprises, LLC – Groesbeck, TX
2. Blick Art Materials LLC dba Blick Art Materials – Galesburg, IL
3. Cielo Office Products LLC – McAllen, TX
4. Coast to Coast Computer Products, Inc. – Simi Valley, CA
5. Eric Armin Inc. dba EAI Education – Oakland, NJ
6. Gateway Printing & Office Supply, Inc. – San Antonio, TX
7. GF Educators, Inc – Mineola, TX
8. Precision Business Machines, Inc. dba Imagery Graphic Systems - San Antonio, TX
9. Integral Mathematics Materials, LLC – Frisco, TX
10. Lakeshore Parent, LLC dba Lakeshore Learning Materials, LLC – Carson, CA

11. Salvador Trey Gonzalez dba Lamac – McAllen, TX
12. Nasco Education LLC – Fort Atkinson, WI
13. National Printing, LLC – Edinburg, TX
14. Otter Graphics Inc. – Oxnard, CA
15. Perfection Learning Corporation – Logan, IA
16. Staples Inc. dba Quill LLC- Framingham, MA
17. Ray Cano dba Ray’s Business Products – Pharr, TX
18. School-it!, Inc. – Mission, TX
19. Supporting Science, Inc. – Smithville, TX
20. El Dorado Trading Group, Inc. dba The Bach Company – Palo Alto, CA
21. The Storybook Garden – Weslaco, TX

For your convenience, the order guide has been posted on the Region One Purchasing Cooperative webpage: [www.esc1.net/ROPC](http://www.esc1.net/ROPC), Awarded Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Cooperative at [eBuyOne@esc1.net](mailto:eBuyOne@esc1.net):

Lori Atwood Ramos, Purchasing Coordinator - Phone: 956.984.6123  
Kristina Carrizales Escobar, Purchasing Cooperative Specialist - Phone: 956.984.6012  
America Retana, Purchasing Cooperative Specialist - Phone: 956.984.6217  
Idania Gonzalez, Purchasing Technician – Phone: 956-984-6204