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TO: Region One Purchasing Cooperative Members

FROM: Lori Ramos, Purchasing Cooperative Specialist

SUBJECT: **Region One Purchasing Cooperative Office and Classroom Furniture and Decor
RFP 20-AGENCY-000084 - Extension 3 of 3, Addendum #5**

DATE: May 18, 2023

This request for proposal (RFP) allows Region One Purchasing Cooperative (ROPC) members the opportunity to contract with qualified vendors to provide office and/or classroom furniture, equipment, fixtures, décor items and related goods and/or services. This includes, but is not limited to, desks, tables, seating, automated AI Temperature Screening Stations, Mobile UV Sanitizing Carts for Technology Devices and Mobile UV Room Sanitizers, and other goods and/or services within the scope of this RFP. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. Cooperative members are responsible for the selection of goods and/or services available to meet their needs.

On June 3, 2020, the Region One ESC Purchasing Department received fifteen (15) responses to ROPC Office and Classroom Furniture and Decor RFP 20-AGENCY-000084.

On June 16, 2020, the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC, acting on behalf of its members, for award of Office and Classroom Furniture and Decor RFP 20-AGENCY-000084, effective June 16, 2020, through August 31, 2021, with the option to extend up to three (3) additional one-year periods if parties agree. Proposals were evaluated to select the best qualified vendors based on the established criteria, including pricing and services that best meets the needs of the cooperative members, and complete request for proposal submissions. Fourteen (14) vendors were awarded.

On June 22, 2021, the Region One ESC Board of Directors met to review and approve, Extension 1 of 3, for ROPC Office and Classroom Furniture and Décor RFP 20-AGENCY-000084, effective September 1, 2021, through August 31, 2022, with the option to extend up to two (2) additional one-year periods if parties agree. Eleven (11) vendors agreed to the extension option. One (1) vendor, Lone Star Furnishings, LLC – Carrollton, TX did not wish to extend; two (2) vendors, HCONE International Impex, LLC – Houston, PA and Texas Furniture Source, Inc. – Plano, TX, were unresponsive in returning the extension documents, therefore are not recommended for award.

On June 21, 2022, the Region One ESC Board of Directors met to review and approve, Extension 2 of 3, for ROPC Office and Classroom Furniture and Décor RFP 20-AGENCY-000084, effective September 1, 2022, through August 31, 2023, with the option to extend up to one (1) additional one-year period if parties agree. Eleven (11) vendors agreed to the extension option.

On May 18, 2023, the Region One ESC Board of Directors met and approved, Extension 3 of 3, for ROPC Office and Classroom Furniture and Décor RFP 20-AGENCY-000084, effective September 1, 2023, through August 31, 2024, with no additional extension options. Seven (7) vendors agreed to the extension option. Two vendors, **Digi SmartSense, LLC dba SmartSense by Digi** – Hopkins, MN; & **ELB US, Inc.** – Pleasanton, CA, did not wish to extend and asked to be removed from this contract. Another two (2) vendors, **The Exceptional LTD** – McAllen, TX; and **Tiendita, LLC dba VIDA** – McAllen, TX, were unresponsive in returning the extension documents, and are therefore not recommended for award.

The following vendors are awarded:

- **Bob Family Enterprises, Inc. dba Easi File** – Mission Viejo, CA;
- **Can-Am Wireless, LLC** – Irving, TX;
- **Gateway Printing & Office Supply, Inc.** – San Antonio, TX;
- **Indeco Sales, Inc.** – Belton, TX;
- **Indoff, Inc Incorporated** – St. Louis, MO;
- **J.R. Inc.** – Universal City, TX;
- **Lakeshore Equipment Company dba Lakeshore Learning Materials** – Carson, CA;

Please note the addenda to the Office and Classroom Furniture and Décor RFP 20-AGENCY-000084, on the following pages, supporting documentation is enclosed:

Line item #	Correction/Change:
1	Gateway: The item has been discontinued.
	JR: Price increase for H105102 from \$325.46 to \$494.42, for H10514 from \$449.85 to \$494.42, for H1522 from \$76.57 to \$118.10, Item #107815 is discontinued
2	Gateway: Price change from \$777.86 to \$840.18.
	JR: Price change from \$830.18 to \$974.61
3	Gateway: Price change from \$777.86 to \$840.18.
	JR: Price change from \$830.18 to \$974.61
4	Gateway: Price change from \$950.38 to \$1,026.76
	JR: Price change from \$1,014.99 to \$1,191.04
5	Gateway: Price change from \$1,100.10 to \$1,188.26
	JR: Price change from \$1,176.05 to \$1,378.38
6	Gateway: Price change from \$772.92 to \$834.86
	JR: Price change from \$825.67 to \$968.44
7	Gateway: Price change from \$689.70 to \$745.18
	JR: Price change from \$723.93 to \$864.41
8	Gateway: Price change from \$584.82 to \$631.94
	JR: Price change from \$624.48 to \$733.05
9	Gateway: Price change from \$584.82 to 631.94
	JR: Price change from \$624.48 to \$733.05
10	Gateway: Price change from \$479.18 to \$517.56
	JR: Price change from \$511.46 to \$600.37
11	Gateway: Price change from \$479.18 to \$517.56
	JR: Price change from \$511.46 to \$600.37
12	Gateway: The item has been discontinued.
	JR: No Bid
13	Gateway: The item has been discontinued.
	JR: No Bid
14	Gateway: Price change from \$497.80 to 537.70
	JR: Price change from \$531.23 to \$623.73
15	Gateway: Price change from \$369.74 to \$399.38
	JR: Price change from \$393.90 to \$463.28
16	Gateway: Price change from \$614.46 to 663.86
	JR: Price change from \$656.12 to \$770.08
17	Gateway: Price change from \$640.68 to 691.98
	JR: Price change from \$684.39 to \$802.70
18	Gateway: This item has been discontinued.
	JR: No Bid
19	Gateway: Price change from \$209.00 to \$225.72
	JR: Price change from \$222.66 to \$261.84
20	Gateway: Price change from \$216.98 to \$234.46
	JR: Price change from \$231.14 to \$271.97
21	Gateway: Price change from \$341.62 to \$368.98
	JR: Price change from \$360.44 to \$428.02

22	Gateway: Price change from \$411.92 to \$444.98 JR: Price change from \$434.89 to \$516.18
23	Gateway: Price change from \$463.98 to 501.22 JR: Price change from \$489.75 to \$581.42
24	Gateway: Price change from \$547.58 to \$591.66 JR: Price change from \$579.28 to \$686.33
25	Gateway: Price change from \$541.50 to \$584.82 JR: Price change from \$571.97 to \$678.39
26	Gateway: Price change from \$614.46 to \$663.86 JR: Price change from \$649.82 to \$770.08
27	Gateway: Price change from \$1,303.40 to \$1,407.90 JR: Price change from \$1,380.22 to \$1,633.16
28	Gateway: This item has been discontinued. JR: Price change from \$2,875.42 to \$3,372.12
29	Gateway: Price change from \$443.84 to \$479.56 JR: Addendum #5: Price change for H107825= \$556.29, H105102 from \$325.46 to \$494.42, for H105104 from \$473.59 to \$494.42, H1522 from \$76.57 to \$118.10
30	Gateway: Price change from \$649.42 to \$701.48 JR: Price change from \$693.99 to \$813.72
31	Gateway: Price change from \$649.42 to \$701.48 JR: Price change from \$693.42 to \$813.72
32	Gateway: Price change from \$950.38 to \$1,026.76 JR: Price change from \$1,014.99 to \$1,191.04
33	Gateway: Price change from \$950.38 to \$1,026.76 JR: Price change from \$1,014.99 to \$1,191.04
34	Gateway: Price change from \$712.12 to \$769.12 JR: Price change from \$760.67 to \$892.18
35	Gateway: Price change from \$712.12 to \$769.12 JR: Price change from \$760.67 to \$892.18
36	Gateway: Price change from \$723.14 to \$781.28 JR: Price change from \$772.55 to \$906.28
37	Gateway: Price change from \$859.56 to \$928.34 JR: Price change from \$918.35 to \$1,076.87
38	Gateway: Price change from \$1,100.10 to 1,188.26 JR: Price change from \$1,176.05 to \$1,378.38
39	Gateway: Price change from \$596.22 to \$644.10 JR: Price change from \$738.02 to \$849.18
40	Gateway: Price change from \$1,191.30 to \$1,286.68 JR: Price change or H107LL7284 from \$1,272.12 to \$1,492.55 and for H1522 from \$84.23 to \$118.10
41	Gateway: Price change from \$1,191.30 to \$1,286.68 JR: Price Change for H107LR7284 from \$1,272.12 to \$1,492.55 and for H1522 from \$84.23 to \$118.10
42	Gateway: Price change from \$1,755.98 to \$1,896.58 JR: Price change for H107LLH7284 from \$1,875.12 to \$2,200.03 and H1522 from \$84.23 to \$118.10
43	Gateway: Price change from \$1,755.98 to \$1,896.58 JR: Price change for H107LRH7284 from \$1,875.12 to \$2,200.03 and for H1522 from \$84.23 to \$118.10
44	Gateway: Price change from \$1,553.44 to \$1,678.08 JR: Price change for H107UL72108 from \$1,659.24 to \$1,946.57 and for H1522 from \$84.23 to \$118.10
45	Gateway: Price change from \$1,553.44 to \$1,678.08 JR: Price Change for H107UR72108 from \$1.659.24 to \$1,946.57 and for H1522 from \$84.23 to \$118.10
46	Gateway: Price change from \$2,194.12 to \$2,370.06 JR: Price Change for H107ULH72108 from \$2,343.61 to \$2,749.27 and for H1522 from \$84.23 to \$118.10
47	Gateway: Price change from \$2,194.12 to \$2,370.66

	JR: Price Change for H107URH72108 from \$2,343.61 to \$2,749.27 and for H1522 frpm \$84.23 to \$118.10
48	Gateway: This item has been discontinued. JR: No Bid
49	Gateway: Price change from \$292.50 to \$309.87 JR: Price change from \$353.47 to \$359.10
50	Gateway: Price change from \$179.38 to \$224.22 JR: Price change from \$192.82 to \$260.10
51	Gateway: Price change from \$141.10 to \$149.82 JR: Price change from \$150.37 to \$173.79
52	Gateway: Addendum #5: No Bid
53	Gateway: This item has been discontinued. JR: No Bid
54	Gateway: Price change from \$658.94 to \$1,476.00
55	Gateway: Price change from \$5,906.00 to \$5,767.96
56	Gateway: Price change from \$616.15 to \$562.32
57	Gateway: Price change from \$525.30 to \$594.78 JR: Price change from \$557.57 to \$569.86
58	Gateway: Price change from \$2,357.91 to \$2,061.84
59	Gateway: Price change from \$231.80 to \$247.00 JR: Price change from \$261.09 to \$286.52
60	Gateway: Price change from \$315.02 to \$335.54 JR: Price change from \$346.44 to \$389.23
61	Gateway: Price change from \$107.54 to \$112.48 JR: Price change from \$130.55 to \$142.07
62	Gateway: Price change from \$47.88 to \$51.30 JR: Price change from \$50.30 to \$59.51
63	Gateway: Price change from \$547.02 to \$571.66 JR: Price change from \$627.87 to \$668.13
64	Gateway: Price change from \$239.78 to \$256.88 JR: Price change from \$293.87 to \$297.98
65	Gateway: Price change from \$172.90 to \$185.06 JR: Price change from \$209.09 to \$214.67
66	Gateway: Price change from \$49.78 to \$53.58 JR: Price change from \$59.35 to \$62.15
67	Gateway: Price change from \$239.50 to \$276.34
68	Gateway: Price change from \$246.33 to \$258.06
69	Gateway: Price change from \$246.33 to \$258.06
70	Gateway: Price change from \$246.33 to \$258.06
71	Gateway: Price change from \$246.33 to \$258.06
72	Gateway: Price change from \$273.22 to \$289.56 JR: Price change from \$331.34 to \$335.89
73	Gateway: Price change from \$197.50 to \$215.23
74	Gateway: Price change from \$232.50 to \$252.43
75	Gateway: Price change from \$214.80 to \$231.84 JR: Price change W/out Armrest from \$207.09 to \$216.11 and W/Armrest from \$231.28 to \$253.17
76	Gateway: Price change from \$306.88 to \$331.52 JR: Price change from \$243.08 to \$308.79
77	Gateway: Price change from \$459.20 to \$519.12 JR: Price change from \$610.06 to \$665.03
78	Gateway: Price change from \$482.16 to \$544.88 JR: Price change from \$640.74 to \$698.44
79	Gateway: Price change from \$456.40 to \$515.76 JR: Price change from \$607.70 to \$662.42
80	Gateway: Price change from \$1,187.01 to \$1,037.96
81	Gateway: Price change from \$1,480.59 to \$1,351.24
82	Gateway: Price change from \$1,294.98 to \$1,181.84

83	Gateway: Price change from \$1,294.98 to \$1,181.84
84	Gateway: Price change from \$1,649.82 to \$1,505.68
85	Gateway: Price change from \$1,907.41 to \$1,820.28
86	Gateway: Price change from \$1,807.47 to \$1,649.56
87	Gateway: Price change from \$1,807.47 to \$1,649.56
88	Gateway: Price change from \$2,068.78 to \$2,287.12
89	Gateway: Price change from \$2,396.59 to \$2,287.12
90	Gateway: Price change from \$1,097.79 to \$1,001.88
91	Gateway: Price change from \$1,097.79 to \$1,001.88
92	Gateway: Price change from \$1,275.21 to \$1,163.80
93	Gateway: Price change from \$1,275.21 to \$1,163.80
94	Gateway: Price change from \$1,649.82 to \$1,505.68
95	Gateway: Price change from \$1,649.82 to \$1,505.68
96	Gateway: Price change from \$900.07 to \$803.88
97	Gateway: Price change from \$1,189.35 to \$1,109.68
98	Gateway: Price change from \$1,484.15 to \$1,416.36
99	Gateway: Price change from \$907.83 to \$828.52
100	Gateway: Price change from \$943.79 to \$900.68
101	Gateway: Price change from \$982.06 to \$937.20
102	Gateway: Price change from \$750.18 to \$684.64
103	Gateway: Price change from \$55.93 to \$51.04
104	JR: Price change from \$52.10 to \$63.97
105	JR: Price change from \$49.77 to \$63.97
106	JR: Price change from \$57.48 to \$73.41
107	JR: Price change from \$64.93 to \$82.35
108	JR: Price change from \$96.28 to \$109.75
109	JR: Price change from \$98.11 to \$111.87
110	JR: Price change from \$103.11 to \$117.57
112	JR: Price change from \$260.58 to \$286.59
113	JR: No Bid
114	JR: Price change from \$198.55 to \$181.00
115	Gateway: Price change from \$186.67 to \$224.43
	JR: Price change from \$171.38 to \$171.26
116	Gateway: Price change from \$220.85 to \$251.00
	JR: Price change from \$185.57 to \$188.66
117	Gateway: Price change from \$170.85 to \$322.36
	JR: Price change from \$197.98 to \$284.30
118	JR: Price change from \$346.96 to \$421.67
119	JR: No Bid
120	Gateway: Price change from \$1,233.80 to \$1,366.00
	JR: Price change from \$852.68 to \$1,138.52
121	JR: Price change from \$83.81 to \$106.31
122	JR: Price change from \$73.52 to \$86.70
123	Gateway: This item has been discontinued.
	JR: No Bid
124	Gateway: Price change from \$521.27 to 544.86
	JR: Price change from \$499.29 to \$749.94
125	Gateway: Price change from \$227.24 to \$237.77
	JR: No Bid
126	Gateway: Price change from \$713.33 to \$919.64
	JR: Price change from \$537.84 to \$662.36
148	Gateway: Price change from \$0.00 to \$1,829.00
149	Gateway: Price change from \$186.67 to \$334.27

For your convenience, the order guide has been revised and posted on the Region One Purchasing Cooperative webpage at www.escl.net/ROPC, Awarded Bids & Proposals.

Region One Education Service Center does not discriminate on the basis of age, race, color, national origin, gender or disability.

For additional information or questions, please contact the Region One Purchasing Cooperative at eBuyOne@esc1.net:

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