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Executive Director

# Region One Education Service Center

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**TO:** Region One Purchasing Cooperative Members

**FROM:** Lori Atwood Ramos, Purchasing Coordinator

**SUBJECT:** **Region One Purchasing Cooperative Office and Classroom Furniture and Decor  
RFP 20-AGENCY-000084**

**DATE:** June 16, 2020

This request for proposal (RFP) allows Region One Purchasing Cooperative (ROPC) members the opportunity to contract with qualified vendors to provide office and/or classroom furniture, equipment, fixtures, décor items and related goods and/or services. This includes, but is not limited to, desks, tables, seating, automated AI Temperature Screening Stations, Mobile UV Sanitizing Carts for Technology Devices and Mobile UV Room Sanitizers, and other goods and/or services within the scope of this RFP. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. Cooperative members are responsible for the selection of goods and/or services available to meet their needs.

On June 3, 2020 the Region One ESC Purchasing Department received fifteen (15) responses to ROPC Office and Classroom Furniture and Decor RFP 20-AGENCY-000084.

On June 16, 2020 the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC, acting on behalf of its members, for award of Office and Classroom Furniture and Decor RFP 20-AGENCY-000084. Proposals were evaluated to select the best qualified vendors based on the established criteria. Fourteen (14) vendors were recommended for award. Vendors recommended for awarded had complete request for proposal submissions.

The following vendors are awarded for ROPC Office and Classroom Furniture and Decor RFP 20-AGENCY-000084 based on the proposals received, including pricing and services that best meet the needs of the cooperative members; effective June 16, 2020 through August 31, 2021 with the option to extend up to three (3) additional one-year periods if all parties are in agreement:

- **Bob Family Enterprises, Inc. dba Easi File** – Mission Viejo, CA;
- **Can-Am Wireless, LLC** – Irving, TX;
- **Digi SmartSense, LLC dba SmartSense by Digi** – Hopkins, MN;
- **ELB US, Inc.** – Pleasanton, CA;
- **Gateway Printing & Office Supply, Inc.** – San Antonio, TX;
- **HCONE INTERNATIONAL IMPEX, LLC** – Houston, PA;
- **Indeco Sales, Inc.** – Belton, TX;
- **Indoff Incorporated** – St. Louis, MO;
- **J.R. Inc.** – Universal City, TX;
- **Lakeshore Equipment Company dba Lakeshore Learning Materials** – Carson, CA;
- **Lone Star Furnishings, LLC** – Carrollton, TX;
- **Texas Furniture Source, Inc.** – Plano, TX;
- **The Exceptional LTD** – McAllen, TX; and
- **Tiendita, LLC dba VIDA** – McAllen, TX

For your convenience, the order guide has been revised on posted on the Region One Purchasing Cooperative webpage at [www.escl.net/ROPC](http://www.escl.net/ROPC), Awarded Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Cooperative at [eBuyOne@escl.net](mailto:eBuyOne@escl.net):

- Lori Atwood Ramos, Purchasing Coordinator, Phone: 956.984.6123
- Kristina Carrizales, Purchasing Cooperative Specialist, Phone: 956.984.6012
- America Retana, Purchasing Cooperative Specialist, Phone: 956.984.6217

*Region One Education Service Center does not discriminate on the basis of age, race, color, national origin, gender or disability.*