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TO: Region One Purchasing Cooperative (ROPC) Members

FROM: America Retana, Purchasing Cooperative Specialist

SUBJECT: Region One Purchasing Cooperative Special Needs/Assistive Technology – Equipment, Supplies and Literacy Materials RFP 18-AGENCY-000035, Extension 3 of 3

DATE: November 17, 2020

This request for proposal (RFP) allows Region One Education Service Center, and its Region One Purchasing Cooperative (ROPC) members the opportunity to contract with qualified vendors for Special Needs/Assistive Technology – Equipment, Supplies and Literacy Materials on an as-needed basis to procure services that include, but not limited to adaptive equipment, curriculum, blindness, low vision, hearing supplies, keyboards, mice, and switches. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. ROPC members are responsible for the selection of goods and/or services available to meet their needs.

On November 15, 2017 the Region One ESC Purchasing Department received twelve (12) responses to Special Needs/Assistive Technology – Equipment, Supplies and Literacy Materials RFP 18-AGENCY-000035. Proposals were evaluated to select the best qualified vendors based on the established criteria.

December 19, 2017 the Region One ESC Board of Directors met to review and approve the recommendation for ROPC Special Needs/Assistive Technology – Equipment, Supplies and Literacy Materials RFP 18-AGENCY-000035, effective January 1, 2018 through December 31, 2018, with three (3) one-year extension options, or through December 31, 2021, if all parties are in agreement. Ten (10) vendors were awarded.

September 18, 2018, the Region One ESC Board of Directors met to review and approve the first of three extension offers vendors were offered the opportunity to utilize the first of three (3) extension options, effective January 1, 2019 through December 31, 2019 with two (2) one-year extension options remaining. Nine (9) vendors accepted, and one (1) vendor declined, Patricia Raygosa dba Southwest Academic Solutions - San Antonio, TX.

On September 17, 2019 the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC, acting on behalf of its members, for award of 18-AGENCY-000035, Extension 2 of 3, effective January 1, 2020 through December 31, 2020 with one (1) one-year extension options remaining. Nine (9) vendors accepted the extension agreement and are awarded for Special Needs/Assistive Technology – Equipment, Supplies and Literacy Materials RFP 18-AGENCY-00035-E2 based on the extension agreements received, including pricing and services that best meet the need of our members

On November 17, 2020 the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC, acting on behalf of its members, for award of 18-AGENCY-000035, Extension 3 of 3, effective January 1, 2021 through December 31, 2021 with no additional extension options remaining. Eight (8) vendors accepted the extension, and one vendor, AbleNet, Inc. - *Roseville, MN*, declined by submitting a “No Bid” response. The following eight (8) vendors are awarded for Special Needs/Assistive Technology – Equipment, Supplies and Literacy Materials RFP 18-AGENCY-00035-E3 based on the extension agreements received, including pricing and services that best meet the need of our members: **Complete Book and Media Supply, LLC** - *Cedar Park, TX*; **Independent Living Aids, LLC** - *Buffalo, NY*; **Lakeshore Learning Materials** - *Carson, CA*; **MaxiAids, Inc.** - *Farmingdale, NY*; **Oticon, Inc.** - *Somerset, NJ*; **Rifton Equipment** - *Rifton, NY*; **School Health Corporation** - *Hanover Park, IL*; **School Specialty, Inc.** - *Greenville, WI*.

Please note the following revisions to the ROPC Special Needs/Assistive Technology – Equipment, Supplies and Literacy Materials RFP 18-AGENCY-00035-E3, changes effective January 1, 2021.

Bid item #	Changes/Corrections:
1	School Specialty: No bid for SY20-21
12	AbletNet, Inc: Removed as awarded vendor due to “No Bid” response to Extension #3
17	AbletNet, Inc: Removed as awarded vendor due to “No Bid” response to Extension #3
21	AbletNet, Inc: Removed as awarded vendor due to “No Bid” response to Extension #3
24	AbletNet, Inc: Removed as awarded vendor due to “No Bid” response to Extension #3
27	AbletNet, Inc: Removed as awarded vendor due to “No Bid” response to Extension #3
28	AbletNet, Inc: Removed as awarded vendor due to “No Bid” response to Extension #3

For your convenience, the order guide has been posted on the Region One Purchasing Cooperative ROPC Web page at www.escl.net/ROPC, Awarded Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Cooperative at eBuyOne@escl.net:

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