



Cornelio Gonzalez, Ph.D.
Executive Director

Region One Education Service Center

1900 W. Schunior, Edinburg, TX 78541 ♦ Ph (956) 984-6000 ♦ Fax (956) 984-7655

TO: Region One Purchasing Cooperative (ROPC) Members

FROM: Lori Atwood Ramos, Purchasing Coordinator

SUBJECT: **Region One Purchasing Cooperative Audiovisual (AV) Contract Services RFP 20-AGENCY-000067, Extension 1 of 3**

DATE: August 20, 2020

This request for proposal (RFP) allows Region One Education Service Center and its Region One Purchasing Cooperative (ROPC) members the opportunity to contract with qualified vendors for Audiovisual (AV) Contract Services on an as-needed basis procure products and services that include, but not limited to, setup and support for audio and video equipment and products with vendor provided equipment; set-up and support for audio and video equipment and products with Region One Education Service Center or district provided equipment; video and photography services, and other goods and/or services within the scope of this RFP. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, and/or price lists and/or catalogs have been provided by each vendor enclosed. ROPC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. ROPC members are responsible for the selection of goods and/or services available to meet their needs.

On June 11, 2019 the Region One ESC Purchasing Department received two (2) responses to Audiovisual (AV) Contract Services RFP 20-AGENCY-000067.

On June 18, 2019 the Region One ESC Board of Directors met to review and approve the recommendation of the ROPC Audiovisual (AV) Contract Services RFP 20-AGENCY-000067, effective July 1, 2019 through August 31, 2020 with three (3) one-year extension options if all parties are in agreement. Two (2) vendors were awarded after evaluation of cost analysis, cooperative member needs, and complete proposal submissions with a score of 70 or greater.

On August 20, 2020 the Region One ESC Board of Directors met to review and approve the recommendations of the ROPC Audiovisual (AV) Contract Services RFP 20-AGENCY-000067, Extension 1 of 3, effective September 1, 2020 through August 31, 2021 with two (2) one-year extension options remaining, if all parties are in agreement. The following vendors were awarded:

- **Guadalupe B Gonzalez Jr. dba Diamond G. Productions** – Edinburg, TX
- **JANGA Technology** – Pharr, TX.

For your convenience, the order guide has been revised on posted on the Region One Purchasing Cooperative webpage at www.escl.net/ROPC, Awarded Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Cooperative at eBuyOne@escl.net:

- Lori Atwood Ramos, Purchasing Coordinator, Phone: 956.984.6123
- Kristina Carrizales, Purchasing Cooperative Specialist, Phone: 956.984.6012
- America Retana, Purchasing Cooperative Specialist, Phone: 956.984.6217

Region One Education Service Center
Region One Purchasing Cooperative
Audiovisual (AV) Contract Services RFP 20-AGENCY-000067
Effective July 1, 2019 - August 31, 2021 with 2 one-year extension options
Tabulation

Awarded items are highlighted in yellow below - primary awarded vendor

Alternate items are highlighted in orange - secondary awarded vendor

Bid Item Number	Item Description	Quantity	UOM	Vendor Name	City	State	Alt Description	Payment Terms	Unit Cost	Discount Percent	Discount Dollars	Extended Amount	No Bid Flag	Notes:	Overall Cost Comparison (excludes no bid items):	
1	Vendor Provided AV Equipment - Per Hour Labor Price:													Diamond G \$1,645.00	Janga \$2,100.60	
		1 HR	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$200.00	0.00	\$0.00	\$200.00					
	1 HR	JANGA TECHNOLOGY, LLC	Pharr	TX			10% Net 10	\$90.00	10.00	\$9.00	\$81.00					
2	Vendor Provided AV Equipment - Per Day Labor Price (7 AM - 6 PM):															
		1 DAY	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$200.00	0.00	\$0.00	\$200.00					
	1 DAY	JANGA TECHNOLOGY, LLC	Pharr	TX			10% Net 10	\$300.00	10.00	\$30.00	\$270.00					
3	Vendor Provided AV Equipment - Per Event Labor Price:															
		1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$150.00	0.00	\$0.00	\$150.00					
	1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX			10% Net 10	\$0.00	0.00	\$0.00	\$0.00					
4	Vendor Provided AV Equipment - Custom Price:															
		1 EA	Diamond G Productions	Edinburg	TX			Net 30	\$0.00	0.00	\$0.00	\$0.00	No Bid			
	1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX			10% Net 10	\$0.00	0.00	\$0.00	\$0.00					
5	Vendor Provided AV Equipment - DLP Projectors:															
		1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$150.00	0.00	\$0.00	\$150.00					
	1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX	per day		10% Net 10	\$90.00	10.00	\$9.00	\$81.00					
6	Vendor Provided AV Equipment - LCD Projectors:															
		1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$150.00	0.00	\$0.00	\$150.00					
	1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX	per day		10% Net 10	\$90.00	10.00	\$9.00	\$81.00					
7	Vendor Provided AV Equipment - Large Venue LCD Projectors:															
		1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$150.00	0.00	\$0.00	\$150.00					
	1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX	per day		10% Net 10	\$300.00	10.00	\$30.00	\$270.00					
8	Vendor Provided AV Equipment - Projector Screens 63 x 39:															
		1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$25.00	0.00	\$0.00	\$25.00					
	1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX			10% Net 10	\$0.00	0.00	\$0.00	\$0.00					
9	Vendor Provided AV Equipment - Projector Screens 6 x 8 x 120:															
		1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$25.00	0.00	\$0.00	\$25.00					
	1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX	per day		10% Net 10	\$85.00	10.00	\$8.50	\$76.50					
10	Vendor Provided AV Equipment - Projector Screens 10.5 ft x 12 ft:															
		1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$75.00	0.00	\$0.00	\$75.00					
	1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX	per day		10% Net 10	\$125.00	10.00	\$12.50	\$112.50					
11	Vendor Provided AV Equipment - Projector Screens 8 ft x 8 ft:															
		1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$75.00	0.00	\$0.00	\$75.00					
	1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX	per day		10% Net 10	\$90.00	10.00	\$9.00	\$81.00					

Bid Item Number	Item Description	Quantity	UOM	Vendor Name	City	State	Alt Description	Payment Terms	Unit Cost	Discount Percent	Discount Dollars	Extended Amount	No Bid Flag	Notes:	Overall Cost Comparison (excludes no bid items):
12	Vendor Provided AV Equipment - Projector Stands:														
		1 EA		Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$15.00	0.00	\$0.00	\$15.00			
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10	\$0.00	0.00	\$0.00	\$0.00			
13	Vendor Provided AV Equipment - Projector Tripod:														
		1 EA		Diamond G Productions	Edinburg	TX		Net 30	\$0.00	0.00	\$0.00	\$0.00	No Bid		
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10	\$0.00	0.00	\$0.00	\$0.00			
14	Vendor Provided AV Equipment - Projector Screen Skirt:														
		1 EA		Diamond G Productions	Edinburg	TX		Net 30	\$0.00	0.00	\$0.00	\$0.00	No Bid		
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10	\$0.00	0.00	\$0.00	\$0.00			
15	Vendor Provided AV Equipment - Broadcast Cameras:														
		1 EA		Diamond G Productions	Edinburg	TX		Net 30	\$0.00	0.00	\$0.00	\$0.00	No Bid		
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX	per day	10% Net 10	\$150.00	10.00	\$15.00	\$135.00			
16	Vendor Provided AV Equipment - Mobile or Specialty Cameras:														
		1 EA		Diamond G Productions	Edinburg	TX		Net 30	\$0.00	0.00	\$0.00	\$0.00	No Bid		
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX	per day	10% Net 10	\$200.00	10.00	\$20.00	\$180.00			
17	Vendor Provided AV Equipment - Still Shot Cameras:														
		1 EA		Diamond G Productions	Edinburg	TX		Net 30	\$0.00	0.00	\$0.00	\$0.00	No Bid		
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX	per day	10% Net 10	\$100.00	10.00	\$10.00	\$90.00			
18	Vendor Provided AV Equipment - Lens Rentals:														
		1 EA		Diamond G Productions	Edinburg	TX		Net 30	\$0.00	0.00	\$0.00	\$0.00	No Bid		
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10	\$0.00	0.00	\$0.00	\$0.00	No Bid		
19	Vendor Provided AV Equipment - Mobile Devices and Laptops:														
		1 EA		Diamond G Productions	Edinburg	TX		Net 30	\$0.00	0.00	\$0.00	\$0.00	No Bid		
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX	laptops per day	10% Net 10	\$200.00	10.00	\$20.00	\$180.00			
20	Vendor Provided AV Equipment - Handheld Microphone:														
		1 EA		Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$15.00	0.00	\$0.00	\$15.00			
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX	per system, per day	10% Net 10	\$55.00	10.00	\$5.50	\$49.50			
21	Vendor Provided AV Equipment - Wireless Handheld Microphone:														
		1 EA		Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$20.00	0.00	\$0.00	\$20.00			
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX	per system, per day	10% Net 10	\$55.00	10.00	\$5.50	\$49.50			
22	Vendor Provided AV Equipment - Portable PA System:														
		1 EA		Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$50.00	0.00	\$0.00	\$50.00			
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX	per day	10% Net 10	\$65.00	10.00	\$6.50	\$58.50			
23	Vendor Provided AV Equipment - Wireless Speaker:														
		1 EA		Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$15.00	0.00	\$0.00	\$15.00			
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX	per system, per day	10% Net 10	\$65.00	10.00	\$6.50	\$58.50			
24	Vendor Provided AV Equipment - Wireless Audio System:														
		1 EA		Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$50.00	0.00	\$0.00	\$50.00			
		1 EA		JANGA TECHNOLOGY, LLC	Pharr	TX	per system, per day	10% Net 10	\$65.00	10.00	\$6.50	\$58.50			

Bid Item Number	Item Description	Quantity	UOM	Vendor Name	City	State	Alt Description	Payment Terms	Unit Cost	Discount Percent	Discount Dollars	Extended Amount	No Bid Flag	Notes:	Overall Cost Comparison (excludes no bid items):	
25	Vendor Provided AV Equipment - Wireless Audio Kit:			1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30		\$20.00	0.00	\$0.00	\$20.00		
				1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX	per system, per day	10% Net 10		\$65.00	10.00	\$6.50	\$58.50		
26	Vendor Provided AV Equipment - Speakers for Laptop:			1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30		\$10.00	0.00	\$0.00	\$10.00		
				1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10		\$0.00	0.00	\$0.00	\$0.00		
27	Vendor Provided AV Equipment - PA Speaker Stands (Pair):			1 EA	Diamond G Productions	Edinburg	TX		Net 30		\$0.00	0.00	\$0.00	\$0.00	No Bid	
				1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10		\$0.00	0.00	\$0.00	\$0.00		
28	Vendor Provided AV Equipment - Audiovisual Carts:			1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30		\$20.00	0.00	\$0.00	\$20.00		
				1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX	if part of system	10% Net 10		\$0.00	0.00	\$0.00	\$0.00		
29	Vendor Provided AV Equipment - Extension Cords:			1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30		\$5.00	0.00	\$0.00	\$5.00		
				1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX	per day	10% Net 10		\$7.00	10.00	\$0.70	\$6.30		
30	Vendor Provided AV Equipment - Power Strips:			1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30		\$5.00	0.00	\$0.00	\$5.00		
				1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX	per day	10% Net 10		\$7.00	10.00	\$0.70	\$6.30		
31	Vendor Provided AV Equipment - Set-up and Support:			1 DAY	Diamond G Productions	Edinburg	TX		Net 30		\$0.00	0.00	\$0.00	\$0.00	No Bid	
				1 DAY	JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10		\$300.00	10.00	\$30.00	\$270.00		
32	Photography Services - Per Hour Labor Price:			1 HR	Diamond G Productions	Edinburg	TX		Net 30		\$20.00	0.00	\$0.00	\$20.00		
				1 HR	JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10		\$90.00	10.00	\$9.00	\$81.00		
33	Photography Services - Per Day Labor Price (7 AM - 6 PM):			1 DAY	Diamond G Productions	Edinburg	TX	daily rate	Net 30		\$200.00	0.00	\$0.00	\$200.00		
				1 DAY	JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10		\$300.00	10.00	\$30.00	\$270.00		
34	Photography Services - Per Event Labor Price:			1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30		\$150.00	0.00	\$0.00	\$150.00		
				1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10		\$0.00	0.00	\$0.00	\$0.00	No Bid	
35	Photography Services - Custom Price:			1 EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30		\$150.00	0.00	\$0.00	\$150.00		
				1 EA	JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10		\$0.00	0.00	\$0.00	\$0.00	No Bid	
36	Video Services - Per Hour Labor Price:			1 HR	Diamond G Productions	Edinburg	TX		Net 30		\$20.00	0.00	\$0.00	\$20.00		
				1 HR	JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10		\$90.00	10.00	\$9.00	\$81.00		
37	Video Services - Per Day Labor Price (7 AM - 6 PM):			1 DAY	Diamond G Productions	Edinburg	TX	daily rate	Net 30		\$200.00	0.00	\$0.00	\$200.00		
				1 DAY	JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10		\$300.00	10.00	\$30.00	\$270.00		

Bid Item Number	Item Description	Quantity	UOM	Vendor Name	City	State	Alt Description	Payment Terms	Unit Cost	Discount Percent	Discount Dollars	Extended Amount	No Bid Flag	Notes:	Overall Cost Comparison (excludes no bid items):
38	Video Services - Per Event Labor Price:	1	EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$150.00	0.00	\$0.00	\$150.00			
		1	EA	JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10	\$0.00	0.00	\$0.00	\$0.00	No Bid		
39	Video Services - Custom Price:	1	EA	Diamond G Productions	Edinburg	TX	daily rate	Net 30	\$150.00	0.00	\$0.00	\$150.00			
		1	EA	JANGA TECHNOLOGY, LLC	Pharr	TX		10% Net 10	\$0.00	0.00	\$0.00	\$0.00	No Bid		
40	Alternate Product/Service Price List Catalog for of Audiovisual (AV) Contract Services that include, but will not be limited to: setup and support for audio and video equipment and products with vendor provided equipment; set-up and support for audio and video equipment and products with Region One Education Service Center or district provided equipment; video and photography services, and other goods and/or services within the scope of this RFP. ONLY alternate items and product price lists/catalogs that meet the scope and intent of this bid solicitation will be accepted for consideration. ROPC MEMBERS MAY REQUIRE PRICE QUOTES AND/OR PRICE COMPARISON/ANALYSIS WHEN PURCHASING ITEMS LISTED UNDER THIS CATEGORY TO MEET LOCAL, STATE AND/OR FEDERAL PROCUREMENT REGULATIONS.														
	1	EA	Diamond G Productions	Edinburg	TX			Net 30	\$0.00	0.00	\$0.00	\$0.00			
		1	EA	JANGA TECHNOLOGY, LLC	Pharr	TX	per hour price	10% Net 10	\$90.00	10.00	\$9.00	\$81.00			

Deviations and Exceptions:

Diamond G Productions: no deviations or exceptions noted

Janga Technology, LLC: no deviations or exceptions noted

Region One Education Service Center
Region One Purchasing Cooperative
Audiovisual (AV) Contract Services RFP 20-AGENCY-000067
Evaluation Criteria

Evaluation Criteria	Max Points	Diamond G Productions	JANGA TECHNOLOGY, LLC
(1) The cost to Region One ESC's cooperative members	55	55	43.07
(2) The reputation of the vendor and of the vendor's goods and services - (references)	5	5.00	5.00
(3) The quality of the vendor's service(s)/good(s) - (references)	5	5	5
(4) The extent to which the goods or services meet Region One ESC and its cooperative member's needs (applicability, compliance w/ specifications, regulations, etc.);	5	5	5
(5) The vendor's past relationship with Region One ESC and/or its cooperative members, if any	5	5	
(6) *The impact on Region One ESC and its member's ability to comply with laws and rules relating to historically underutilized businesses (HUB) – Texas Education Code 44.031(b)(6) or Small and Minority Firms, Women's Business Enterprises, and Labor Surplus Area Firms - 2 CFR 200.312	0	0	0
(7) The total long-term cost to Region One ESC and its cooperative members to acquire the vendor's service(s)/good(s)	5	5	5
(8) For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor's ultimate parent company or majority owner (a) has its principal place of business in this State, or (b) employs at least 500 persons in this State; (NOTE: As a general rule, Region One ESC, and its cooperative members, may not apply geographic preference for procurements involving Federal funds. See 2 CFR § 200.319. However, Region One ESC, and its cooperative members, may apply an optional geographic preference in the procurement of unprocessed locally grown or locally raised agricultural products for use in a Child Nutrition Program. See 7 CFR §210 (National School Lunch Program), 215 (Special Milk Program for Children), 220 (School Breakfast Program), 225 (Summer Food Service Program), and 226 (Child and Adult Care Food Program). For the purpose of this bid solicitation, only when a value is assigned to this criteria is geographic preference utilized and applied.	0	0	0
(9) Any other relevant factor that Region One ESC or its members would consider in selecting a vendor, including:			
a. Submission of line item quotes	10	10	10
b. Delivery terms	2	2	2
c. Minimum order/delivery requirements	1	1	1
d. Lead time	1	1	1
e. Ships via company truck	1	1	1
f. Warranty	1	1	1
g. Cancellation policy	1	1	1
h. Proof of Insurance	1	1	1
i. Material Safety Data Sheets, and /or health & Safety Certificates / Licenses as applicable	1	0	0
j. Evidence of Financial Health and Stability: Audited Financial Statement or Most Recent Filed Tax Return, Credit Report, etc	1	0	0
TOTAL:	100	98	81
Notes:			

Region One Education Service Center
Region One Purchasing Cooperative
Audiovisual (AV) Contract Services RFP 20-AGENCY-000067
Checklist

Question/Answer	Diamond G Productions	JANGA TECHNOLOGY, LLC
#1: What is the full legal name of the firm?	Diamond G Productions	JANGA TECHNOLOGY, LLC
#2: Where is the firm located (City, State)?	Edinburg, Texas	PHARR, TX
#3: What is the firms mailing address?	2801 Franklin Ave Edinburg, Texas 78541	5510 N CAGE BLVD SUITE G
#4: What is the DUNS #?	540-74-6845	969835177
#5: List all owners of the firm for non-publicly traded companies. For publicly traded companies note N/A.	Guadalupe Gonzalez	JESUS MEDELES
#6: Company Website:	wyd_6@yahoo.com	WWW.JANGATECH.COM
#7: Bidder Contact Information (Name, phone number & email address).	Guadalupe Gonzalez 956-874-9045 wyd_6@yahoo.com	JESUS MEDELES, JMEDELES@JANGATECH.COM, 956-377-0205
#8: Sales/Customer Service/Technician Contact Information (Name, phone number & email address).	Guadalupe Gonzalez 956-874-9045 wyd_6@yahoo.com	JESUS MEDELES, JMEDELES@JANGATECH.COM, 956-377-0205
#9: Number of years the Firm has been in business under the above full legal name?	10	9
#10: What is the firms number of years of experience providing Maintenance Department - Building, Material, Hardware, Supplies, Equipment and Repairs?	15	9
#11: What is the firms experience serving school districts?	20	WE SERVER ALL SCHOOL DISTRICTS WITH AUDIO/VIDEO REPAIR, RENTAL AND INSTALLATIONS.
#12: Does the firm offer additional discounts for large volume/quantity services/purchases? Specify.	No	YES, NEGOTIABLE
#13: Are there any order/service minimums? Specify.	No	NO
#14: Are there any claims, judgements, arbitration, proceedings or suits pending or outstanding against the Firm, its officers, employees or agents, including bankruptcy? If YES, provide details.	No	NO
#15: Did you upload in the Attachments tab the entire RFP Response?	Yes	Yes
#16: Did you upload in the Attachments tab the Reference Form?	Yes	Yes
#17: Did you upload in the Attachments tab the Form W-9?	Yes	Yes
#18: Did you upload in the Attachments tab the signed and notarized Affidavits and Certifications?	Yes	Yes
#19: Did you upload in the Attachments tab the Form CIQ?	Yes	Yes
#20: Did you upload in the Attachments tab the Form 1295? If not applicable, note N/A.	N/A	N/A
#21: Did you upload in the Attachments tab the Deviations and Exceptions Form?	Yes	Yes
#22: Did you upload in the Attachments tab the Attachment B Alternate Product/Service Price List Catalog?	Yes	No
#23: Did you upload in the Attachments tab Proof of Insurance?	Yes	Yes
#24: Did you upload in the Attachments tab Evidence of Financial Health and Stability?	Yes	No
#25: Did you upload in the Attachments tab the Supplement Contract? If not applicable, note N/A.	N/A	N/A
#26: Did you upload in the Attachments tab the MWBE, HUB, SBE, LSA Certificates? If not applicable, note N/A.	N/A	N/A
#27: Does the firm agree to include the following on each invoice: Purchase order number, name of district, name of campus/department(if available), itemization of products ordered. Name of person ordering?	Yes	Yes
#28: Does the firm agree to provide ROPC sales information on a quarterly basis as specified in the Special Terms and Conditions?	Yes	Yes
#29: Are deliveries made via company owned and operated delivery trucks? Specify.	company truck	YES AND SOMETIMES VIA STANDARD CARRIER
#30: DELIVERY/SERVICE LOCATIONS: Is the firm able to deliver/service all ROPC member locations as specified on Attachment A-ROPC Member List and Delivery/Service Locations?	Yes	YES
#31: SPECIFY DELIVERY/SERVICE LOCATIONS:	Yes	PHARR, TX
#32: EQUIPMENT REQUIREMENTS: specify any equipment requirements here.	No	NONE
#33: SHIPPING: Specify how product is shipped, i.e. common carrier, company truck, etc.	company truck	COMMON CARRIER
#34: LEAD-TIME: Specify the required lead-time requirements for orders.	2 weeks	7-14 DAYS
#35: PAYMENT DISCOUNT: Specify any payment discounts offered.	No	NONE
#36: ADDITIONAL FEES: Specify shipping, handling, fuel surcharges and/or any other additional charges or fees.	No	NONE
#37: WARRANTY: Specify warranty on all equipment, installation, parts and service:	No	VARIES ON EQUIPMENT ORDERED AND MANUFACTURER
#38: RETURN POLICY: Specify your return policy here.	No	15 DAYS
#39: CREDIT APPLICATION: Is a credit application required? Specify.	No	NO
TX Comptrollers Divestment Statue Lists checked 6/11/2018:	Not listed - LAR	Not listed - LAR
SAM Check for debarment and suspension 6/13/2019:	No match found - LAR	No match found - LAR

**Region One Education Service Center
Region One Purchasing Cooperative
Audiovisual (AV) Contract Services RFP 20-AGENCY-000067
References**

Vendor:	Reference	Name	Phone	Email
Diamond G	South Padre Island Convention Center	Dixie Rowell	956-761-8383	dixie@sopadre.com
Diamond G		Martin Castillo	956-393-1130	drcastillojr@yahoo.com
Diamond G	Valley View ISD	Rolando Moreno	956-358-2508	ramster111@hotmail.com
JANGA Tech	Lasara ISD	Sara Alvarado	956-642-5466	salvarado@lasaraisd.net
JANGA Tech	San Isidro ISD	Mario Alvarado	956-481-3110	maalvarado@sanisidroisd.org
JANGA Tech	Donna ISD	David Chavez	956-464-1600	dchavez@donnaisd.net